Folder: GSA-2016-000618\_chris.wisner@gsa.gov\_0 Subject: Re: BBI Follow-Up - Status Update Wed, 17 Aug 2011 11:49:42 -0400 Date: From: James Nobil <james.nobil@gsa.gov> To: Jonathan Clinton < jonathan.clinton@gsa.gov> John Thomas < johnd.thomas@gsa.gov>, James Christopher Wisner Cc: <chris.wisner@gsa.gov> Message-ID: <CAN0cbNMXv3agnO=b\_3Xf=g7vMF+AX4FiKL5BBR1JqZSJVaZqtA@mail.gmail.com> c580a023ea42a9335469579bd02d21fbMD5: Jon, I can join at noon, but for only 30 minutes -Jim On Wed, Aug 17, 2011 at 10:26 AM, Jonathan Clinton < ionathan.clinton@gsa.gov > wrote: Hi Chris, John, Jim, and Frank: Just received this last minute. CGI invited us to listen in on a call they are having at noon: topic is "Building Action Network." Would one of you be interested in/available to join? Best, Jon When: Wednesday, August 17, 2011 12:00 PM-2:00 PM (GMT-05:00) Eastern Time (US & Canada). Where: WebEx and Conference Call Note: The GMT offset above does not reflect daylight saving time adjustments. \*~\*~\*~\*~\*~\*~\* Clinton Global Initiative invites you to an online meeting using WebEx. Meeting Number: 643 828 192 Meeting Password: cgi2011 To join this meeting (Now from mobile devices!)  $\textbf{1. Go to} \ \underline{\text{https://clintonglobalinitiative.webex.com/clintonglobalinitiative/j.php?J=643828192\&PW=NNmI3ZTIjMTgz}\\ \textbf{2. Go to} \ \underline{\text{https://clintonglobalinitiative.webex.com/clintonglobalinitiative/j.php?J=643828192\&PW=NNmI3ZTIjMTgz}\\ \textbf{3. Go to} \ \underline{\text{https://clintonglobalinitiative.webex.com/clintonglobalinitiative/j.php?J=643828192\&PW=NNmI3ZTIjMTgz}\\ \textbf{4. Go to} \ \underline{\text{https://clintonglobalinitiative.webx.com/clintonglobalinitiative/j.php?J=643828192\&PW=NNmI3ZTIjMTgz}\\ \textbf{4. Go to} \ \underline{\text{https://clintonglobalinitiative.webx.com/clintonglobalinitiative/j.php?J=643828192\&PW=NNmI3ZTIjMTgz}\\ \textbf{4. Go to} \ \underline{\text{https://clintonglobalinitiative.webx.com/clintonglobalinitiative/j.php?J=643828192\&PW=NNmI3ZTIjMTgz}\\ \textbf{4. Go to} \ \underline{\text{https://clintonglobalinitiative/j.php?J=643828192\&PW=NNmI3ZTIjMTgz}\\ \textbf{4. Go to} \ \underline{\text{https://clintonglobalinitiative/j.php?J=643828192\&PW=NNmI3ZTIjMTgz}\\ \textbf{4. Go to} \ \underline{\text{https://clintonglobalinitiative/j.php.php.}\\ \textbf{4. Go to} \ \underline{\text{https://clintonglobalinitiative.webx.com/clintonglobalinitiative.webx.com/clintonglobalinitiative.$ 2. If requested, enter your name and email address.

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Mail #1 Page #1

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Audio conference information

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Call-in toll number (US/Canada): +1-408-600-3600

Global call-in

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James H. Nobil, Jr. SCLS
Center for Realty Policy, Office of Real Estate Acquisition
Public Buildings Service, U.S. General Services Administration
1800 F Street N.W.
Washington DC 20405
Direct: (202) 208-0102

Cell: (b) (6)

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Message-ID: <CAMLre6\_ZEPbWfzF2\_o7vJns928Vj9hVH4Q9=tzdsvD39=oOORg@mail.gmail.com>

**MD5**: 4727f030062bd7d989c8d85d1568645e

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(d) 202-501-8610

Subject: Re: BBI Follow-Up - Status Update Wed, 17 Aug 2011 11:49:42 -0400 Date: From: James Nobil <james.nobil@gsa.gov> To: Jonathan Clinton < jonathan.clinton@gsa.gov> John Thomas < johnd.thomas@gsa.gov>, James Christopher Wisner Cc: <chris.wisner@gsa.gov> Message-ID: <CAN0cbNMXv3agnO=b\_3Xf=g7vMF+AX4FiKL5BBR1JqZSJVaZqtA@mail.gmail.com> 777d0dde75419a775312fdd51fc9883b MD5: Jon, I can join at noon, but for only 30 minutes -Jim On Wed, Aug 17, 2011 at 10:26 AM, Jonathan Clinton < ionathan.clinton@gsa.gov > wrote: Hi Chris, John, Jim, and Frank: Just received this last minute. CGI invited us to listen in on a call they are having at noon: topic is "Building Action Network." Would one of you be interested in/available to join? Best, Jon When: Wednesday, August 17, 2011 12:00 PM-2:00 PM (GMT-05:00) Eastern Time (US & Canada). Where: WebEx and Conference Call Note: The GMT offset above does not reflect daylight saving time adjustments. \*~\*~\*~\*~\*~\*~\* Clinton Global Initiative invites you to an online meeting using WebEx. Meeting Number: 643 828 192 Meeting Password: cgi2011 To join this meeting (Now from mobile devices!)  $\textbf{1. Go to} \ \underline{\text{https://clintonglobalinitiative.webex.com/clintonglobalinitiative/j.php?J=643828192\&PW=NNmI3ZTljMTgz}\\$ 2. If requested, enter your name and email address. 3. If a password is required, enter the meeting password: cgi2011 4. Click "Join".

- 5. Follow the instructions that appear on your screen.

Audio conference information

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Call-in toll number (US/Canada): <u>+1-408-600-3600</u>

Global call-in

 $numbers: \underline{https://clintonglobalinitiative.webex.com/clintonglobalinitiative/globalcallin.php?serviceType=MC\&ED=145184877 \underline{\&ED=145184877 \underline{\&ED=14518487 \underline{\&E$ 

tollFree=0

Access code:643 828 192

http://www.webex.com

On Wed, Aug 17, 2011 at 10:12 AM, Jonathan Clinton < <a href="mailto:jonathan.clinton@gsa.gov">jonathan.clinton@gsa.gov</a> wrote:

Thank you Jamie. Okay--we are working hard to get something soonest.

Excellent--appreciate the invite. I hope to join.

On Wed, Aug 17, 2011 at 9:16 AM, Jamie Statter < <u>jamie.statter@clintonglobalinitiative.org</u>> wrote:

Hi Jon,

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Looking forward to continued collaboration.

All my best,

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Public Buildings Service, U.S. General Services Administration
1800 F Street N.W.
Washington DC 20405
Direct: (202) 208-0102

Cell: (b) (6)

Subject: Re: BBI Follow-Up - Status Update

Date: Wed, 17 Aug 2011 10:57:52 -0500

From: Jonathan Clinton < jonathan.clinton@gsa.gov>

To: james.nobil@gsa.gov

Message-ID: <37a57d8145cd3835270ee1ff4f0d18d5@mail.gmail.com>

**MD5:** f60fa9c457720b27ad7f080b44c495c0

Sounds good. Thanks Jim.

From: James Nobil [mailto:<u>james.nobil@gsa.gov</u>]
Sent: Wednesday, August 17, 2011 10:49 AM
To: Jonathan Clinton <<u>jonathan.clinton@gsa.gov</u>>

**Cc**: John Thomas < <u>johnd.thomas@gsa.gov</u>>; James Christopher Wisner < <u>chris.wisner@gsa.gov</u>>

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I can join at noon, but for only 30 minutes -Jim

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Meeting Number: 643 828 192
Meeting Password: cgi2011

To join this meeting (Now from mobile devices!)

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Mail #5 Page #29

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Washington DC 20405

Direct: (202) 208-0102 Cell: (b) (6)

Subject: Re: BBI Follow-Up - Status Update

Date: Wed, 17 Aug 2011 10:26:16 -0400

From: Jonathan Clinton < jonathan.clinton@gsa.gov>

**To:** Chris Wisner <chris.wisner@gsa.gov>, John Thomas <johnd.thomas@gsa.gov>, James

Nobil <Jim.Nobil@gsa.gov>, Frank Santella <frank.santella@gsa.gov>

Message-ID: <CAMLre6\_ZEPbWfzF2\_o7vJns928Vj9hVH4Q9=tzdsvD39=oOORg@mail.gmail.com>

**MD5**: d207177df0aaa6ac4f3ef153b75433e6

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When: Wednesday, August 17, 2011 12:00 PM-2:00 PM (GMT-05:00) Eastern Time (US & Canada).
Where: WebEx and Conference Call
Note: The GMT offset above does not reflect daylight saving time adjustments.
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Meeting Number: 643 828 192
Meeting Password: cgi2011
To join this meeting (Now from mobile devices!)
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Access code:643 828 192

tollFree=0

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Subject: Re: BBI Follow-Up - Status Update Wed, 17 Aug 2011 11:49:42 -0400 Date: From: James Nobil <james.nobil@gsa.gov> To: Jonathan Clinton < jonathan.clinton@gsa.gov> John Thomas < johnd.thomas@gsa.gov>, James Christopher Wisner Cc: <chris.wisner@gsa.gov> Message-ID: <CAN0cbNMXv3agnO=b\_3Xf=g7vMF+AX4FiKL5BBR1JqZSJVaZqtA@mail.gmail.com> 70299bd7dd71a63b2ec37d89e8811c29 MD5: Jon, I can join at noon, but for only 30 minutes -Jim On Wed, Aug 17, 2011 at 10:26 AM, Jonathan Clinton < ionathan.clinton@gsa.gov > wrote: Hi Chris, John, Jim, and Frank: Just received this last minute. CGI invited us to listen in on a call they are having at noon: topic is "Building Action Network." Would one of you be interested in/available to join? Best, Jon When: Wednesday, August 17, 2011 12:00 PM-2:00 PM (GMT-05:00) Eastern Time (US & Canada). Where: WebEx and Conference Call Note: The GMT offset above does not reflect daylight saving time adjustments. \*~\*~\*~\*~\*~\*~\* Clinton Global Initiative invites you to an online meeting using WebEx. Meeting Number: 643 828 192 Meeting Password: cgi2011 To join this meeting (Now from mobile devices!)  $\textbf{1. Go to} \ \underline{\text{https://clintonglobalinitiative.webex.com/clintonglobalinitiative/j.php?J=643828192\&PW=NNmI3ZTljMTgz}\\$ 2. If requested, enter your name and email address. 3. If a password is required, enter the meeting password: cgi2011 4. Click "Join". 5. Follow the instructions that appear on your screen.

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Through its RLP process and green ease c auses, GSA addresses items 1 and 3 of the p edge (energy efficiency & IEQ measures in bui ding se ection process and in bui d out design). GSA is working on item 4 (submetering) through a pi ot project with Vornado Rea ty Trust. As was mentioned at the 7/26 meeting, the current ease structure does not create a sp it incentive, so item 2 (energy a igned ease provision) of the p edge is not app icab e. GSA is current y examining pricing po icy and opportunities for a igned incentives regarding energy use reduction, however, much work ies ahead and a pub ic commitment on this issue by September wou d be premature.

High performance demonstration project:

GSA reviewed at a high level NRDC's proposal for a CGI commitment on the High Performance Demonstration Project.

The best opportunity for the agency in this area are leases in buildings where the Government is leasing the entire building where energy consumption is significant.

FMSP has provided a list of leases where GSA pays the utility bill. Leasing will review and determine if there are any opportunities.

Clarification on whether the project team (NRDC, CJI, JLL) bears the cost of the design service as described in NRDC's proposal is required.

Leasing is checking in with legal counsel to determine whether GSA can enter into such a demonstration project and accept design services given procurement rules.

### Data transparency:

For existing leases, GSA has energy consumption information for leased spaces where it pays utilities (this represents a very limited number of leases).

For new leases, GSA plans to collect whole building utility consumption data.

GSA also has information on base buildings that have earned the ENERGY STAR label and/or a third party green building certification.

Leasing is checking with Legal to determine if there are any issues with disclosing information on the three items above.

#### FMSP (commitments pertaining to Federa bui dings)

Owner/tenant co aboration - Owner P edge

As noted above, with regards to energy aligned lease provisions and submetering (items 1 and 3 of the pledge), GSA is currently examining pricing policy and opportunities for aligned incentives regarding energy use reduction, however, much work lies ahead and a public commitment on this issue by September would be premature.

With regards to item 2 (tenant work specifications that support energy efficient tenant premises), GSA is currently working on integrating sustainability requirements into tenant projects. FMSP is investigating if there are areas of opportunity here.

On sharing energy data with tenants (item 4), FMSP through its TECH (tenant electronic communications handbook) pilot will provide whole building energy information by pulling data from advanced meters.

High performance demonstration project:

FMSP is contacting Client Solutions Center for Workspace Delivery to determine if there are projects in the pipeline that may be applicable here.

Again, legal counsel is required to determine whether GSA can enter into such a demonstration project and accept design services by the NRDC project team given procurement rules.

Data transparency:

EUAS data wi soon be posted on energy.data.gov.

Information on GSA buildings with the ENERGY STAR abe and LEED certifications is available.

One of the NRDC emais suggested persistent commissioning systems as a potential area of collaboration. Suggestion was described as follows:

"There is a new class of systems that continually monitor various building data points for the purpose of identifying opportunities for greater energy efficiency. Reports suggest extremely impressive efficiency gains simply from better monitoring of the key building systems. The systems are typically comprised of software, which is tied to the existing building management system, plus analytical services. NRDC proposes to report on a small number of implementations to identify actual savings and returns. If reports are as suggested, we believe the third-party validation that NRDC can bring would help to spur adoption in the market. We would like to talk to GSA about implementing such a system in one or more buildings and allowing NRDC to report on the results."

We did not have a chance to discuss this point at today's meeting, but it sounds ike what GSA is doing as part of the Smart Bui dings Program. I wi defer to my FMSP co eagues for input on this.

Eleni Reed, PP, AICP, LEED AP | Chief Greening Officer
Public Buildings Service | U.S. General Services Administration | 212.264.2613

Jonathan Clinton
Office of the Administrator
U.S. General Services Administration
(d) 202-501-8610

--

Eleni Reed, PP, AICP, LEED AP | Chief Greening Officer Public Buildings Service | U.S. General Services Administration | 212.264.2613

Jonathan Clinton
Office of the Administrator
U.S. General Services Administration

(d) 202-501-8610

**Subject:** Re: Fw: Connecting Around CGI and a Potential Commitment

**Date:** Fri, 19 Aug 2011 10:53:15 -0400

From: Jonathan Clinton < jonathan.clinton@gsa.gov>

**To:** ymugica@nrdc.org

Message-ID: <CAMLre68HuXje2OVr66-nUKcd8HOJO914BHxAP\_7SeX36mgEzZA@mail.gmail.com>

**MD5:** 7c52d96952a1aa85b62f757f30512927

Yerina--

We spoke yesterday. Would you be available for a teleconference with our GSA team @ 3PM EST. I'll set up a bridge.

Best,

Jon Clinton

From: Mugica, Yerina [mailto:ymugica@nrdc.org]
Sent: Thursday, August 18, 2011 11:05 AM
To: <a href="mailto:steve.leeds@gsa.gov">steve.leeds@gsa.gov</a>>

Cc: Hale, Greg <ghale@nrdc.org>

Subject: FW: Connecting Around CGI and a Potential Commitment

Hi Steve,

I work with Greg at NRDC and while Greg is out this week, I wanted to follow up with you regarding potentially including one or more GSA tenant spaces in our high performance demonstration project. We would love to be able to include GSA as a participant in this project for the CGI commitment.

Please let me know if there is a time this week that would work to discuss briefly.

Best regards,

Yerina

Yerina Mugica

Associate Director, Center for Market Innovation

Natural Resources Defense Council

212.727.4439 | ymugica@nrdc.org

marketinnovation.org | nrdc.org

 $\textbf{From:} \ \mathsf{Jamie} \ \mathsf{Statter} \ [\mathsf{mailto:} \underline{\mathsf{jamie.statter}} \\ @\mathsf{clintonglobalinitiative.org}]$ 

Sent: Wednesday, August 10, 2011 10:50 AM

To: steve.leeds@gsa.gov

Cc: Bracken Hendricks; Hale, Greg; Moore, Michelle

Subject: Connecting Around CGI and a Potential Commitment

Dear Steve,

I was excited to hear that the General Services Administration is interested in making a commitment for the 2011 CGI Annual Meeting. I am touching base to get you started on the commitment process and discuss a couple potential commitment ideas for the GSA. In a recent conversation with Bracken, he mentioned the GSA's interest

in making a commitment that includes partnering with NRDC on their high performance building retrofit pilot commitment and on their building efficiency/lease commitment, as well as working with other CGI members on engaging utilities around building energy efficiency and data transparency.

Moving forward, in order to be eligible for featuring at the 2011 CGI Annual Meeting coming up this September, we need you to provide a draft of your commitment by this Friday, August 12. For the first draft, if you can throw in a short description of what the GSA is targeting for a commitment – including an outline of how you would plug into those three areas, that will suffice. For Friday we just need some language that will give us something to work off of going forward and to be able to explain your efforts to others around CGI. We will have plenty of time to go back and forth between this Friday and Thursday, September 1, when all commitments must be finalized.

Please feel free to contact me if you have any questions regarding the commitment process, what should be included in this first draft, or about the deadlines. I am excited to work with you developing this commitment and look forward to hearing from you.

Bracken and I were also hoping to set a DC-specific utilities related commitment conversation for early next week to coordinate the various pieces. We will let you know more on that.

Best,			
Jamie			
Jamie Statter			
CLINTON	GLOBAL	INITIATIV	E

Tel: <u>212.710.4464</u>| Blackberry: (b) (6)

jamie.statter@clintonglobalinitiative.org

--

Jonathan Clinton
Office of the Administrator
U.S. General Services Administration
(d) 202-501-8610

Subject: RE: Connecting Around CGI and a Potential Commitment

**Date:** Wed, 17 Aug 2011 10:15:21 -0400

**From:** Jamie Statter < jamie.statter@clintonglobalinitiative.org>

To: Jonathan Clinton < jonathan.clinton@gsa.gov>

**Cc:** "bhendricks@americanprogress.org" <bhendricks@americanprogress.org>, "Adam

James" <ajames@americanprogress.org>

Message-ID: <4A690BA92801374689B1D958B8163E770271EE5E4E@CLINTON07.utopiasystems.net>

**MD5:** f0e4a029fe135609773f98c42396d0a0

I'm so sorry. Here it is.

Jamie Statter

CLINTON GLOBAL INITIATIVE

Tel: 212.710.4464

\_

When: Wednesday, August 17, 2011 12:00 PM-2:00 PM (GMT-05:00) Eastern Time (US &

Canada).

Where: WebEx and Conference Call

Note: The GMT offset above does not reflect daylight saving time adjustments.

\*~\*~\*~\*~\*~\*~\*

Clinton Global Initiative invites you to an online meeting using WebEx.

Meeting Number: 643 828 192 Meeting Password: cgi2011

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To join this meeting (Now from mobile devices!)

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1. Go

to <a href="https://clintonglobalinitiative.webex.com/clintonglobalinitiative/j.php?J=643828192&PW=N">https://clintonglobalinitiative.webex.com/clintonglobalinitiative/j.php?J=643828192&PW=N</a> <a href="https://clintonglobalinitiative/j.php?J=643828192&PW=N">https://clintonglobalinitiative/j.php?J=643828192&PW=N</a>

- 2. If requested, enter your name and email address.
- 3. If a password is required, enter the meeting password: cgi2011
- 4. Click "Join".
- 5. Follow the instructions that appear on your screen.

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Audio conference information

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Call-in toll number (US/Canada):  $\pm 1-408-600-3600$ 

Global call-in

 $\frac{numbers: \ https://clintonglobalinitiative.webex.com/clintonglobalinitiative/globalcallin.php?serviceType=MC\&ED=145184877\&tollFree=0$ 

cerype wiewed 143104077 atom iee o

Access code:643 828 192

http://www.webex.com

IMPORTANT NOTICE: This WebEx service includes a feature that allows audio and any

documents and other materials exchanged or viewed during the session to be recorded. By joining this session, you automatically consent to such recordings. If you do not consent to the recording, discuss your concerns with the meeting host prior to the start of the recording or do not join the session. Please note that any such recordings may be subject to discovery in the event of litigation.

From: Jonathan Clinton [mailto:jonathan.dinton@gsa.gov]

Sent: Wednesday, August 17, 2011 10:14 AM

To: Jamie Statter

**Cc:** bhendricks@americanprogress.org; Adam James

Subject: Re: Connecting Around CGI and a Potential Commitment

Also, I'm realizing I don't see a dial in #- below. Not sure if it just got lost in the exchange. Thanks again!

On Wed, Aug 17, 2011 at 10:12 AM, Jonathan Clinton < <u>ionathan.clinton@gsa.gov</u>> wrote: Thank you Jamie. Okay--we are working hard to get something soonest.

Excellent--appreciate the invite. I hope to join.

On Wed, Aug 17, 2011 at 9:16 AM, Jamie Statter < <u>jamie.statter@clintonglobalinitiative.org</u>> wrote:

Hi Jon,

Thanks for your note. The sooner you can send us a draft commitment the better. It can truly be a draft at this stage, but it would be very helpful to have something in writing. In order for it to be included in our public materials and website in time for the annual meeting, we need to finalize by September 1.

I did have another related item to bring to your attention. First, today at 12pm we will be having a Buildings Action Network teleconference and we would be thrilled to have you join us. On this call, you can hear from others about their commitments and potentially workshop your idea with the group. I've pasted the dial-in and log-on information below. Do let me know if you'll be able to join.

Looking forward to continued collaboration.

All my best, Jamie

Jamie Statter

CLINTON GLOBAL INITIATIVE

Tel: 212.710.4464

**From:** Jonathan Clinton [mailto:jonathan.clinton@gsa.gov] **Sent:** Tuesday, August 16, 2011 8:07 AM

To: Jamie Statter; <u>bhendricks@americanprogress.org</u>

Subject: Re: Connecting Around CGI and a Potential Commitment

Good Morning Jamie and Bracken--

Following up from Steve Leeds' office at GSA...

As Steve mentioned, we are framing this up--apologies for not making the initial deadline. What would be a reasonable extended deadline for providing something to you so that we still allow

Mail #10 Page #52 for some time to do some back and forth with you to firm it up?

Best.

Jon Clinton

202-501-8610

On Fri, Aug 12, 2011 at 5:43 PM, Stephen Leeds <steve.leeds@gsa.gov> wrote: Jamie
Not going to make today
I've asked our folks where they are in tailoring a commitment and will be back to you as soon as I can next week
Steve

Sent from my iPad Stephen R. Leeds Senior Counselor To The Administrator US General Services Administration Steve.Leeds@GSA.Gov 202 501-0800

On Aug 10, 2011, at 10:50 AM, Jamie Statter <<u>jamie.statter@clintonglobalinitiative.org</u>> wrote:

> Dear Steve,

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- > Bracken and I were also hoping to set a DC-specific utilities related commitment conversation for early next week to coordinate the various pieces. We will let you know more on that.

> Best,

>

> Jamie

>

> Jamie Statter
> C L I N T O N G L O B A L I N I T I A T I V E
> Tel: 212.710.4464| Blackberry: (b) (6)
> jamie.statter@clintonglobalinitiative.org
> < CGI CTA form 2011.doc>

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Jonathan Clinton

Office of the Administrator

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Jonathan Clinton

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(d) 202-501-8610

Subject: RE: Connecting Around CGI and a Potential Commitment

**Date:** Wed, 17 Aug 2011 09:16:32 -0400

**From:** Jamie Statter < jamie.statter@clintonglobalinitiative.org>

To: Jonathan Clinton < jonathan.clinton@gsa.gov>, "bhendricks@americanprogress.org"

<bhendricks@americanprogress.org>

**Cc:** Adam James <ajames@americanprogress.org>

Message-ID: <4A690BA92801374689B1D958B8163E770271EE5E2F@CLINTON07.utopiasystems.net>

**MD5**: 82128afa50c66e3ae3942f13bbbb40b8

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All my best, Jamie

Jamie Statter

CLINTON GLOBAL INITIATIVE

Tel: 212.710.4464

From: Jonathan Clinton [mailto:jonathan.dinton@gsa.gov]

Sent: Tuesday, August 16, 2011 8:07 AM

To: Jamie Statter; bhendricks@americanprogress.org

Subject: Re: Connecting Around CGI and a Potential Commitment

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Jon Clinton

202-501-8610

On Fri, Aug 12, 2011 at 5:43 PM, Stephen Leeds <<u>steve.leeds@gsa.gov</u>> wrote: Jamie

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> 
> <CGI CTA form 2011.doc>

Jonathan Clinton

Office of the Administrator

U.S. General Services Administration

(d) 202-501-8610

**Subject:** Re: Connecting Around CGI and a Potential Commitment

**Date:** Wed, 17 Aug 2011 10:12:38 -0400

From: Jonathan Clinton < jonathan.clinton@gsa.gov>

To: Jamie Statter < jamie.statter@clintonglobalinitiative.org>

**Cc:** "bhendricks@americanprogress.org" <bhendricks@americanprogress.org>, Adam James

<ajames@americanprogress.org>

Message-ID: <CAMLre68DisE9VHoj9xoVaoqDeSqtzxndysnAPh6M9nehgff\_bg@mail.gmail.com>

**MD5:** 62e5fa484614adb341fab937567ecd32

Thank you Jamie. Okay--we are working hard to get something soonest.

Excellent--appreciate the invite. I hope to join.

On Wed, Aug 17, 2011 at 9:16 AM, Jamie Statter < <u>jamie.statter@clintonglobalinitiative.org</u>> wrote:

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> <CGI CTA form 2011.doc>

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Jonathan Clinton

Office of the Administrator

U.S. General Services Administration

(d) <u>202-501-8610</u>

--

Jonathan Clinton
Office of the Administrator
U.S. General Services Administration
(d) 202-501-8610

**Subject:** Re: Connecting Around CGI and a Potential Commitment

Date: Wed, 17 Aug 2011 10:06:56 -0400
 From: Stephen Leeds <steve.leeds@gsa.gov>
 To: Jonathan Clinton <jonathan.clinton@gsa.gov>
 Message-ID: <6360444814250868808@unknownmsgid>
 MD5: 65107b7d898645e9311065243e447f92

You should join if you can Eleni and Larry are out What about the leasing guy we met with?

Sent from my iPad Stephen R. Leeds Senior Counselor To The Administrator US General Services Administration Steve.Leeds@GSA.Gov 202 501-0800

On Aug 17, 2011, at 9:25 AM, Jonathan Clinton < <u>ionathan.clinton@gsa.gov</u>> wrote:

From CGL

They have a conference call today. Invited us to join. Should I share with any of the PBS folks?

----- Forwarded message -----

From: Jamie Statter < jamie.statter@clintonglobalinitiative.org>

Date: Wed, Aug 17, 2011 at 9:16 AM

Subject: RE: Connecting Around CGI and a Potential Commitment

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> Tel: 212.710.4464| Blackberry: (b) (6)

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> <CGI CTA form 2011.doc>
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Jonathan Clinton

Office of the Administrator

U.S. General Services Administration

(d) <u>202-501-8610</u>

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U.S. General Services Administration
(d) 202-501-8610

**Subject:** Re: BBI Follow-Up - Status Update **Date:** Wed, 17 Aug 2011 10:26:16 -0400

From: Jonathan Clinton < jonathan.clinton@gsa.gov>

To: Chris Wisner <chris.wisner@gsa.gov>, John Thomas <johnd.thomas@gsa.gov>, James

Nobil <Jim.Nobil@gsa.gov>, Frank Santella <frank.santella@gsa.gov>

Message-ID: <CAMLre6\_ZEPbWfzF2\_o7vJns928Vj9hVH4Q9=tzdsvD39=oOORg@mail.gmail.com>

**MD5:** c0afbdd8448d289092c09449d9c79dc0

Hi Chris, John, Jim, and Frank:

Just received this last minute. CGI invited us to listen in on a call they are having at noon: topic is "Building Action Network." Would one of you be interested in/available to join?

Best,

Jon

When: Wednesday, August 17, 2011 12:00 PM-2:00 PM (GMT-05:00) Eastern Time (US &

Canada).

Where: WebEx and Conference Call

Note: The GMT offset above does not reflect daylight saving time adjustments.

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Clinton Global Initiative invites you to an online meeting using WebEx.

Meeting Number: 643 828 192 Meeting Password: cgi2011

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- 2. If requested, enter your name and email address.
- 3. If a password is required, enter the meeting password: cgi2011
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Audio conference information

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Call-in toll number (US/Canada):  $\pm 1-408-600-3600$ 

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Access code:643 828 192

http://www.webex.com

On Wed, Aug 17, 2011 at 10:12 AM, Jonathan Clinton < jonathan.clinton@gsa.gov > wrote:

Thank you Jamie. Okay--we are working hard to get something soonest.

Excellent--appreciate the invite. I hope to join.

On Wed, Aug 17, 2011 at 9:16 AM, Jamie Statter < <u>jamie.statter@clintonglobalinitiative.org</u>> wrote:

Hi Jon,

Thanks for your note. The sooner you can send us a draft commitment the better. It can truly be a draft at this stage, but it would be very helpful to have something in writing. In order for it to be included in our public materials and website in time for the annual meeting, we need to finalize by September 1.

I did have another related item to bring to your attention. First, today at 12pm we will be having a Buildings Action Network teleconference and we would be thrilled to have you join us. On this call, you can hear from others about their commitments and potentially workshop your idea with the group. I've pasted the dial-in and log-on information below. Do let me know if you'll be able to join.

Looking forward to continued collaboration.

All my best, Jamie

Jamie Statter

CLINTON GLOBAL INITIATIVE

Tel: <u>212.710.4464</u>

On Tue, Aug 16, 2011 at 5:58 PM, Eleni Reed <<u>eleni.reed@gsa.gov</u>> wrote: Jon,

The PBS team is working on this and we will have an update to share internally with you on Thursday. As discussed, we will have some questions for the BBI team as we continue to refine opportunities for commitments (for example, additional details on NRDC's proposed High Performance Demonstration Project - there are legal and procurement questions here) . It would be best to get a conference call on the calendar soon. Can you set this up?

FYI - I will be taking annual leave on the following dates: 8/17, 8/22 to 8/29, and 9/2 to 9/6. PBS POCs are Larry Melton (AC, FMSP), Frank Santella (FMSP Sustainability & Smart Buildings), Chris Wisner (AC, Leasing), John Thomas (Director, Leasing Policy), and James Nobil (Leasing, Sr. Realty Specialist).

Thanks,

Eleni

On Tue, Aug 16, 2011 at 10:44 AM, Jonathan Clinton < <u>ionathan.clinton@gsa.gov</u>> wrote: Thank you Eleni--sounds like good conversation yesterday.

Steve and I wanted to get your read--what do you think is the best opportunity here, among everything laid on the table in your discussion?

My sense is that the only way to maintain engagement with CGI is to respond back in the form of a commitment. Ultimately--I think this is about leveraging an opportunity to garner increased visibility for

the great work that GSA is already doing in this space and have an impact on the market through the increased visibility/awareness (demonstrating GSA's leadership in the arena). That was my rationale in sending out the commitment form yesterday. Not trying to complicate--just want to explore any and all opportunities for the potential engagement.

Some questions that came to mind in reading the recap:

### Leasing

Owner Tenant/Collaboration – Tenant Pledge:

olf we were to modify the pledge to remove "the split incentive" issue (as you say, this is not a problem for GSA) can we say anything compelling in the form of a commitment? If September is premature, can we at least think in terms of putting a marker down that we believe, at a certain date, we will be able to better evaluate a concrete commitment in this space?

o For example, "GSA currently has XX leases covering XX sq feet that currently ensure energy efficiency and indoor environmental quality (IEQ) and energy conservation and IEQ measures in the build-out design process. GSA is engaging in a pilot with XX leases to ensure submetering. Based on the outcomes of this pilot, GSA will consider whether submetering can be expanded for use in all XX of its leases."

## High Performance Demonstration Project:

How many leases are there where GSA pays the utility bill? How many do we expect will have opportunities to evaluate? Trying to get a sense of potential scope.

## Data Transparency

Same question- howmany leases?
For new leases bullet- dowe have projections for how many we expect to obtain?

# FMSP

# **TECH Pilot**

What's the scope (how many)? What's the timeline?

Sustainability Requirements in Tenant Projects

How many projects?

## Data transparency

May be opportunity here for commitment. What's the timing for EUAS data to be released? What's the impact?

## **Smart Buildings**

It seems like there is an opportunity there, especially given the timing on the Fast 50 procurement coming in September.

On Mon, Aug 15, 2011 at 6:38 PM, Eleni Reed < <u>eleni.reed@gsa.gov</u>> wrote:

Steve - The PBS team met earlier today to continue the discussion on potential GSA commitments in support of the Better Buildings Initiative. While more work needs to be done to refine the elements listed here, the purpose of this email is to inform you of status. FMSP and Leasing are currently fleshing

out the details, as outlined in the list below.

PBS Team - Please let me know if I've misstated anything here.

## Leasing (commitments pertaining to eased assets in private sector)

Owner/tenant co aboration - Tenant P edge

There do not appear to be areas of opportunities for a GSA commitment in this area based on the fo owing:

Through its RLP process and green ease c auses, GSA addresses items 1 and 3 of the p edge (energy efficiency & IEQ measures in bui ding se ection process and in bui d out design). GSA is working on item 4 (submetering) through a pi ot project with Vornado Rea ty Trust. As was mentioned at the 7/26 meeting, the current ease structure does not create a sp it incentive, so item 2 (energy a igned ease provision) of the p edge is not app icab e. GSA is current y examining pricing po icy and opportunities for a igned incentives regarding energy use reduction, however, much work ies ahead and a pub ic commitment on this issue by September wou d be premature.

#### High performance demonstration project:

GSA reviewed at a high level NRDC's proposal for a CGI commitment on the High Performance Demonstration Project.

The best opportunity for the agency in this area are leases in buildings where the Government is leasing the entire building where energy consumption is significant.

FMSP has provided a list of leases where GSA pays the utility bill. Leasing will review and determine if there are any opportunities.

Clarification on whether the project team (NRDC, CJI, JLL) bears the cost of the design service as described in NRDC's proposal is required.

Leasing is checking in with legal counsel to determine whether GSA can enter into such a demonstration project and accept design services given procurement rules.

#### Data transparency:

For existing leases, GSA has energy consumption information for leased spaces where it pays utilities (this represents a very limited number of leases).

For new leases, GSA plans to collect whole building utility consumption data.

GSA also has information on base buildings that have earned the ENERGY STAR label and/or a third party green building certification.

Leasing is checking with Legal to determine if there are any issues with disclosing information on the three items above.

## FMSP (commitments pertaining to Federa buildings)

Owner/tenant co aboration - Owner P edge

As noted above, with regards to energy aligned lease provisions and submetering (items 1 and 3 of the pledge), GSA is currently examining pricing policy and opportunities for aligned incentives regarding energy use reduction, however, much work lies ahead and a public commitment on this issue by September would be premature.

With regards to item 2 (tenant work specifications that support energy efficient tenant premises), GSA is currently working on integrating sustainability requirements into tenant projects. FMSP is investigating if there are areas of opportunity here.

On sharing energy data with tenants (item 4), FMSP through its TECH (tenant electronic communications handbook) pilot will provide whole building energy information by pulling data from advanced meters.

## High performance demonstration project:

FMSP is contacting Client Solutions Center for Workspace Delivery to determine if there are projects in the pipeline that may be applicable here.

Again, legal counsel is required to determine whether GSA can enter into such a demonstration project and accept design services by the NRDC project team given procurement rules.

### Data transparency:

EUAS data wi soon be posted on energy.data.gov.

Information on GSA buildings with the ENERGY STAR abe and LEED certifications is available.

One of the NRDC emais suggested persistent commissioning systems as a potential area of collaboration. Suggestion was described as follows:

"There is a new class of systems that continually monitor various building data points for the purpose of identifying opportunities for greater energy efficiency. Reports suggest extremely impressive efficiency gains simply from better monitoring of the key building systems. The systems are typically comprised of software, which is tied to the existing building management system, plus analytical services. NRDC proposes to report on a small number of implementations to identify actual savings and returns. If reports are as suggested, we believe the third-party validation that NRDC can bring would help to spur adoption in the market. We would like to talk to GSA about implementing such a system in one or more buildings and allowing NRDC to report on the results."

We did not have a chance to discuss this point at today's meeting, but it sounds ike what GSA is doing as part of the Smart Bui dings Program. I wi defer to my FMSP co eagues for input on this.

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Eleni Reed, PP, AICP, LEED AP | Chief Greening Officer
Public Buildings Service | U.S. General Services Administration | 212.264.2613

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Jonathan Clinton
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**Subject:** BBI - CGI Linkage

**Date:** Mon, 29 Aug 2011 15:49:06 -0400

From: "Jonathan Clinton (A)" < jonathan.clinton@gsa.gov>

To: Stephen Leeds <steve.leeds@gsa.gov>

Message-ID: <CAMLre69Gp=uovr6d+fi93PZw1Waoz+O\_ZsGPuw7vtFMbhLAGSg@mail.gmail.com>

**MD5**: 20af05c75ca4a1563eba85c736757da2

BBI is identified and featured as a CGI commitment. Michelle Moore is listed as the POC. The commitment summary also draws connections to the Jobs Council. Seems that the Administration was using multiple avenues for publicizing/messaging BBI.

#### From the CGI website

(http://www.clintonglobalinitiative.org/commitments/commitments\_search.asp?id=716619)--

Better Buildings Challenge, 2011

COMMITMENT BY The Obama Administration and the U.S. Department of Energy

PARTNER(S) Abundant Power
Citi
Renewable Funding
Green Sports Alliance
Green Campus Partners
Transcend Equity
City of Atlanta
Lend Lease
USAA Real Estate Company
City of Los Angeles
Metrus Energy
Transwestern
Seattle 2030 District

# SUMMARY

The Obama administration commits to the launch, leadership, and support of the Better Buildings Challenge. The Better Buildings Challenge is a White House-convened, DOE-supported leadership initiative that is co-led by President Bill Clinton and the President's Council on Jobs and Competitiveness. It directly engages business executives, state and local elected officials and leaders from other non-governmental organizations; recognizes the organizations they lead for making actionable commitments to improve energy efficiency in America's buildings; and supports their efforts with technical assistance and policy support. Partners that enroll in the Better Buildings Challenge represent the vanguard of innovation in building energy upgrades, performance, financing, and management. The cumulative results of The Better Buildings Challenge will demonstrate how making America's buildings more energy efficient creates jobs and saves money through specific examples of leadership and action - contributing to achieving President Obama's goal of reducing energy use in America's commercial building stock 20 percent by 2020. As part of this initial launch, the Administration is announcing the first commitments made by local leaders, owners of real estate, and financial institutions.

Through the Administration's efforts in conjunction with former President Clinton and the Jobs Council, three major American cities- Atlanta, Los Angeles, and Seattle - have signed onto the Challenge, committing to take necessary policy steps to accelerate the energy efficiency market in their respective cities. A number of financial allies and corporate portfolio partners have also signed onto the Better Buildings Challenge. Together, these initial Better Building Challenge partners represent more than 300 million square feet of real estate and more than \$500 million in financing.

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Challenge. The Better Buildings Challenge is a White House-convened, DOE-supported leadership initiative that is co-led by President Bill Clinton and the President's Council on Jobs and Competitiveness. It directly engages business executives, state and local elected officials and leaders from other non-governmental organizations; recognizes the organizations they lead for making actionable commitments to improve energy efficiency in America's buildings; and supports their efforts with technical assistance and policy support. Partners that enroll in the Better Buildings Challenge represent the vanguard of innovation in building energy upgrades, performance, financing, and management. The cumulative results of The Better Buildings Challenge will demonstrate how making America's buildings more energy efficient creates jobs and saves money through specific examples of leadership and action - contributing to achieving President Obama's goal of reducing energy use in America's commercial building stock 20 percent by 2020. As part of this initial launch, the Administration is announcing the first commitments made by local leaders, owners of real estate, and financial institutions.

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Show Less [-] Estimated Total Value: \$500,000,000

Commitment Duration: 10 years

Geographic Region: Northern America Countries: United States of America

## APPROACH AND METHODOLOGY

The Better Buildings Challenge involves a network of Partners and Allies that demonstrate national leadership in energy efficiency. Partners include commercial businesses, industrial corporations, universities, and other building owners that make a public commitment to reduce energy consumption in their portfolio of buildings, undertake a signature project, and transparently share the performance results. Allies are financial institutions, service providers, technology firms, geographic areas, and program administrators that commit to supporting the energy efficiency marketplace.

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The Better Buildings Challenge is initially focusing on establishing partners and allies in three specific groups:

Portfolio Commitments are made by large real estate owners that commit their portfolio of buildings to energy performance targets, including benchmarking, public reporting on the results, and a signature energy efficiency project that demonstrates the program in action.

Financial Allies are organizations that commit to providing financing services and/or investment in commercial building energy efficiency projects with specific dollar value commitments for project finance and developing new financial products.

Community Commitments engage local government leaders in a range of actions to support the development of local market ecosystems that foster sustained investment in building energy upgrades.

Furthermore, the Department of Energy, in collaboration with other Federal agencies, will provide

technical assistance and energy efficiency implementation models to support Partner's in implementing their commitments.

#### IMPLEMENTATION, TIMELINE, AND DELIVERABLES

The Obama Administration, working with the President's Jobs Council and President Clinton through, will build upon this initial vanguard of Better Building Challenge partners to build and scale the program.

Implementation and deliverable timeframes vary based on the type of organization and commitment. Challenge Partners and Community Allies must take initial action within three to nine months, and complete commitments within two to five years. Financial Allies commitments will focus on providing information on financial products within three months and investing in or lending funds within 12 to 18 months. In identifying and supporting Better Building Challenge partners and allies, and Administration anticipates working in conjunction with stakeholders including the Center for American Progress, energy and green building focused nonprofits, and real estate and building and construction industry trade associations.

Deliverables will vary based on the commitment and type of organization. The commitments by each organization are outlined below.

Abundant Power: \$50+ million in financing over the next 18 months

Abundant Power is a financial services firm specializing in designing, administering, underwriting, and structuring clean energy financing programs/products. Abundant Power is committed to offering and accelerating the development of creative financial products that scale, including commercial PACE, onbill structures, service contract products, and leveraged debt/bond facilities. Abundant Power expects to originate and finance of more than \$50 million of commercial building energy efficiency projects over the next 18 months. Abundant Power will achieve this by partnering with states and municipalities, utilities, and industry partners to introduce and scale its services; aggressively marketing and sourcing projects; raising debt and equity funds to provide structured financial products; and evaluating & underwriting projects/programs identified by Better Buildings Challenge partners.

Citi: \$250+ million in financing over the next 18 months

Citi is committed to continue its development and offering of scalable financial solutions for aggregations of commercial and other property type energy efficiency projects. Existing structures and structures under development target public and private sector clients, employ a number of financing mechanisms, partners and clients, and range in size from a minimum of \$50 million for each transaction. An estimate of the total dollar amount of financing activity Citi will pursue over the next 18 months is at least \$250 million.

Green Campus Partners LLC: \$100+ million in financing over the next 18 months Green Campus Partners LLC, a portfolio company of Hudson Clean Energy Partners - a leading global clean energy private equity firm, is committing to co-develop, structure, arrange capital, and invest equity into market based, creditworthy commercial, industrial, hospital, and university energy conservation projects and Energy Savings Agreements as well as renewable and distributed generation projects. These efforts could result in more than \$100 million of energy conservation projects over the next 18 months. Green Campus Partners will achieve this by working closely with the Administration, stakeholders, and partners, making principal investments in energy efficiency projects utilizing the company's service agreement transaction structure co-developing compelling projects with Green Campus Partners' ESCO and contracting partners, and leveraging Green Campus Partners' managements expertise in energy efficiency structuring and development, their deep capital markets relationships and their commitment to providing energy efficiency development and financing solutions.

Metrus Energy: \$50+ million in financing over the next 18 months

Metrus Energy, a pioneer in innovative financing models for industrial and commercial building energy efficiency, will commit to partnering with industry and investors to accelerate the usage of its Energy Services Agreement financing structure. Metrus Energy plans to finance \$50+ millions of efficiency projects over the next 18 months. This will be achieved by financing qualified projects identified by Better Buildings Challenge partners, and showcasing projects under the Better Buildings Challenge to help stimulate greater demand. Metrus Energy has also committed to working with the DOE to evaluate project opportunities that have been previously identified through the DOE's Industrial Assessment Centers.

Renewable Funding: \$50+ million in financing over the next 18 months

Renewable Funding is a financial services, technology, and program management firm specializing in innovative approaches to financing clean energy and energy efficiency projects. Renewable Funding is committed to accelerating the development of commercial financing options, with a particular emphasis on the design, structuring and implementation of commercial PACE financing programs. In collaboration with our partners, we anticipate commercial PACE commercial will result in over \$50 million in commercial building energy efficiency projects over the 18 months. Renewable Funding will achieve this by partnering with local and state governments, industry stakeholders, and investors to deliver commercial PACE financing; ensuring commercial PACE is designed to attract a wide range of financing options, including access to the capital markets; and actively engaging with Better Buildings Challenge Partners to identify and approve projects on behalf of the communities we serve.

Transcend Equity: \$75+ million in financing over the next 18 months

Transcend Equity, a leader in developing energy efficiency projects in commercial real estate, private higher education, and healthcare, will commit to partnering with industry and investors to accelerate the usage of its Managed Energy Services Agreement ("MESA") structure to facilitate investment in energy efficiency improvements in privately owned real estate. This is expected to result in a minimum of \$75 million of financing for energy efficiency projects over the next 18 months, projects which are expected to save 25% or more in energy usage. This will be achieved by leveraging its recent joint venture equity investment by Mitsui USA to attract additional debt providers while aggressively marketing and sourcing projects, evaluating & financing projects identified by Better Buildings Challenge partners, and showcasing projects under the Better Buildings Challenge to help stimulate additional demand.

Better Building Challenge Portfolio Partners: More than 260 million square feet of enrolled buildings and facilities

Green Sports Alliance: 25 sports teams in 17 cities representing more than 20 million square feet of sports arenas commit to the Better Buildings Challenge goals.

The Green Sports Alliance is currently comprised of 25 member sports teams representing over 20 million square feet of sports venues and facilities in 17 North American cities. As partners of the Better Buildings Challenge, the Alliance will strive to reduce the energy use of member facilities by at least 20% by 2020 in aggregate. The Green Sports Alliance members will identify and undertake energy conservation projects and will promote the Better Building Challenge to all new members and partners.

Green Sports Alliance members are already demonstrating that this goal is attainable. The Seattle Mariners and Portland Trail Blazers have implemented conservation strategies and facility improvements that have already resulted in energy savings of 30%. Supporting the Better Building Challenge will help encourage professional sports teams and their venues to implement conservation projects that will result in significant financial and environmental performance.

Lend Lease: 40,000 high performance, efficiency homes for military families

Lend Lease is one of the world's leading fully integrated property solutions providers. At Lend Lease we are committed to partnering with like-minded organizations and governments to deliver the next generation of sustainable communities and property and infrastructure solutions. A global leader in sustainability, Lend Lease is committing to a 20% energy-reduction goal by 2020 within the Military Housing Privatization Initiative (MHPI) portfolio. The Portfolio represents approximately 40,000 homes including 19,000 new, 20,000 legacy, 800 historic units, 19 offices and 19 community centers, which will improve more than 65.3 million square feet, helping American military families bring energy security home.

Transwestern: Reducing energy consumption in 78 million square feet of managed properties.

Transwestern is advancing its commitment to promoting and incorporating sustainability in its work by becoming a partner of the Better Buildings Challenge. Transwestern is committing 442 office buildings, totaling 78 million square feet of its managed portfolio to the Challenge and will be executing its goal to reduce energy consumption across this portfolio by more than 20 percent by 2020. In particular, Transwestern will be working with building owners to identify and implement innovative, deep energy retrofits to lower operating costs and improve the bottom line while preserving the environment for future generations.

Transwestern is a national, privately-held operating company specializing in commercial real estate services, investment and development. The firm has product specialties in office, industrial, retail, multifamily and healthcare and is an industry leader in sustainability solutions and in market research through its affiliate, Delta Associates. Transwestern has received multiple ENERGY STAR® awards from the Environmental Protection Agency (EPA). To date, the firm has LEED® certified more than 38 properties across the U.S., totaling 14 million square feet, and is leading certification projects in such countries as China, Saudi Arabia and Brazil.

USAA Real Estate Company: Approximately 50 million square feet enrolled in the Better Buildings Challenge.

As long standing leaders in energy efficiency and sustainability, USAA Real Estate Company is becoming a partner of the Better Buildings Challenge in order to support improved energy performance in buildings and further demonstrate the business case. USAA is committing its portfolio of almost 50 million square feet consisting of 60 industrial buildings, 39 office buildings, 9 multifamily/mixed use projects, and 7 hotels (total 115 buildings) to the challenge. For the assets owned each year, in alignment with its goal of reducing energy use by 5% per year, USAA will be identifying and undertaking a number of energy reducing projects and will continue to implement performance enhancing operations within its portfolio, and will work with the Better Buildings Challenge to demonstrate the results and successes of these projects.

Better Building Challenge Portfolio Partners: More than 47 million square feet, hundreds of city blocks of enrolled buildings and facilities, and up to \$30 million in financing.

City of Atlanta: 220 downtown city blocks targeted with Atlanta's City Hall and Civic Center leading the way

The City of Atlanta has united with the metropolitan business and nonprofit community to implement a comprehensive energy upgrade for downtown buildings to meet the goal of improving energy performance a minimum of 20% by 2020. Working with the Department of Energy, the effort is already underway with a benchmarking initiative for Atlanta's 220-block downtown improvement district, including City Hall, the Civic Center, and other municipal facilities, as well as to eventually include landmark buildings in the downtown area. Going forward, project partners will work with banks, funds, Energy Service Companies (ESCOs), and others to enable substantive retrofits of downtown university, healthcare, municipal, and commercial buildings. Enrolled buildings participating in substantive retrofits will initially exceed 2 million square feet, with broader participation expected in energy monitoring and action.

City of Los Angeles: \$7.5 million in Recovery Act funding will leverage \$30 million in total investment to

improve 22 million square feet of downtown buildings

Los Angeles Mayor Antonio Villaraigosa and the City of Los Angeles will soon be launching and promoting LA Commercial Building Performance Partnership, which provides energy audits and a suite of creative financing solutions, as a means to support owners of commercial property in energy upgrades. Los Angeles will set a goal of 20% minimum savings on projects supported through the program, and the City will work with and recognize private sector property owners who make commitments of their own to reduce energy consumption 20% by 2020, consistent with the Better Buildings Initiative goals. The City expects approximately 22 million square feet of commercial property to be audited through the LA Commercial Building Performance Partnership, using \$7.5 million in Recovery Act funds with the goal of driving over \$30 million in total investment.

Seattle 2030 District: 23 million feet of downtown buildings will meet or exceed Better Building Challenge goals.

The Seattle 2030 District is an effort of more than 40 civic leaders - building owners and professionals, utilities, Architecture 2030, the City of Seattle, and King County - to become the first large-scale, high performance building district in the country. The 2030 District has set aggressive reduction goals for building energy use, water use, and greenhouse gases based on the 2030 Challenge for Planning, and members have agreed to work together to ensure the District meets those goals. The Seattle 2030 District is model of public-private collaboration that will reduce energy use, generate local economic activity, and pave the way towards a sustainable future. Enrolled buildings will exceed 23 million square feet.

#### **Show Less [-] BACKGROUND**

In his State of the Union, President Obama laid out his vision for winning the future by investing in innovative clean energy technologies. As part of this effort, the President proposed new efforts to improve energy efficiency in commercial buildings across the country. Last year, commercial buildings consumed roughly 20 percent of all energy in the U.S. economy.

In addition to a package of policy proposals to improve tax, lending and training incentives to increase investment in commercial building retrofits, President Obama asked President Clinton to work with his Jobs Council to launch a Better Buildings Challenge that directly engages the private sector to commit to accelerating and expanding commercial building energy efficiency improvements. The Challenge is designed to both increase investment and job creation in the near tern by getting private actors to step up their efforts and to showcase the potential for these types of investments to improve businesses' bottom lines, while creating jobs and reducing the energy intensity of our economy.

POINT OF CONTACT Michelle Moore

--

Jonathan Clinton
Office of the Administrator
U.S. General Services Administration
(d) 202-501-8610

Folder: GSA-2016-000618\_jonathan.clinton@gsa.gov\_0

**Subject:** Re: green buildings stakeholders **Date:** Wed, 19 Oct 2011 16:38:02 -0400

From: "David Ehrenwerth (3A)" <david.ehrenwerth@gsa.gov>
To: "Jonathan Clinton (A)" <jonathan.clinton@gsa.gov>

**Cc:** Stephen Leeds <steve.leeds@gsa.gov>

Message-ID: <CAHM4SJGawcD\_EJN6qwi=LeE+vJmMmZP+jHS14f9cq-P1UoTR\_A@mail.gmail.com>

**MD5:** 740aefeb4f80e9a5d91714ace4fe4a9b

I suggest inviting the two folks at the Clinton Foundation with whom I have dealt:

Arah Schuur

arah.schuur@clintonfoundation.org

Lousia Plotnick

Iplotnick@clintonfoundation.org

Thanks, David

On Wed, Oct 19, 2011 at 11:46 AM, Jonathan Clinton (A) < <u>jonathan.clinton@gsa.gov</u>> wrote: Got it.

Yes, Michelle Moore has been included. There is a Clinton Foundation rep that will be present in Chicago for the event. I'll add Nick and CEO of Southface.

David--if there is any person in particular from Clinton or otherwise you'd like included, please let me know and I'll pass on to Jack.

On Wed, Oct 19, 2011 at 11:30 AM, Stephen Leeds (AE) < steve.leeds@gsa.gov > wrote:

Yes-I'll get them put on list if not already there

Jon-pls talk to Jack and see if they are. If not, pls give him info. Also add Nick Sinai and pls get the CEO of Southface in Atl, Dennis something, from Meredith Lilly in R4.

Thx

Sent from my iPad Stephen R. Leeds Senior Counselor To The Administrator US General Services Administration Steve.Leeds@GSA.Gov 202 501-0800

On Oct 18, 2011, at 9:26 PM, David Ehrenwerth < <a href="mailto:david.ehrenwerth@gsa.gov">david.ehrenwerth@gsa.gov</a>> wrote:

Steve, Would this be of interest to Michelle Moore? Perhaps the Clinton Foundation too. David

From: Jack Shapiro [mailto:jack.shapiro@gsa.gov]
Sent: Tuesday, October 18, 2011 05:23 PM

**To**: Kinga Porst < kinga.porst@gsa.gov >; Kevin Kampschroer < kevin.kampschroer@gsa.gov >; Eleni Reed < eleni.reed@gsa.gov >; Steve Leeds < steve.leeds@gsa.gov >; Samir Randolph < samir.randolph@gsa.gov >; Robert Zarnetske < robert.zarnetske@gsa.gov >; Gita Stulberg < gita.stulberg@gsa.gov >; Denise Pease < denise.pease@gsa.gov >; David Ehrenwerth < david.ehrenwerth@gsa.gov >; Kenneth Starr

<kenneth.starr@gsa.gov>; Shyam Reddy <shyam.reddy@gsa.gov>; Meredith Lilly <meredith.lilly@gsa.gov>;
LaDarius Curtis <ladarius.curtis@gsa.gov>; Ann Kalayil <ann.kalayil@gsa.gov>; Jason Klumb
<jason.klumb@gsa.gov>; Trista Allen <trista.allen@gsa.gov>; JD Salinas <jd.salinas@gsa.gov>; Susan Damour
<sue.damour@gsa.gov>; Vannarith Tamom Jr. <vannarith.tamom@gsa.gov>; Ruth Cox <ruth.cox@gsa.gov>;
Chelsea Turnbull <chelsea.turnbull@gsa.gov>; George Northcroft <george.northcroft@gsa.gov>; Jonathan Clinton
<jonathan.clinton@gsa.gov>

Subject: green buildings stakeholders

Α,

On Thursday, the Administrator will be making a Green Building announcement during a roundtable in Chicago. Administrator Johnson will announce a new challenge for green building retrofits using Energy Service Performance Contracts (ESPCs). In this challenge, companies that provide ESPC services will compete to provide the best retrofit plans for a selection of federal buildings across the country, helping us move towards our goals of net-zero buildings by 2030.

We wi be hosting a stakeho der ca Thursday at 1:30pm CDT for stakeho ders across the country to earn more about this cha enge direct y from the Administrator and staff from the Office of Federa High Performance Green Bui dings. If you have stakeho ders or contacts that are interested in this topic area, p ease enter their information in the attached spreadsheet and return it to me no ater than 5pm ET tomorrow. I wi send the invite short y afterwards.

Thanks a, and pease et me know if you have any questions.

Jack

Jack Shapiro
Director of Pub ic Engagement
U.S. Genera Services Administration
jack.shapiro@gsa.gov
(202) 357-9607

<Green Building Call Invite Additions.xlsx>

Jonathan Clinton
Office of the Administrator
U.S. General Services Administration
(d) 202-501-8610

Subject: Fwd: Connecting Around CGI and a Potential Commitment

Date: Wed, 17 Aug 2011 09:25:01 -0400

From: Jonathan Clinton < jonathan.clinton@gsa.gov>

To: Stephen Leeds <steve.leeds@gsa.gov>

Message-ID: <CAMLre6\_4PFb+a6Fx8nCxkQ-5JYHaizNCn-0D9nLPu7zQ=uQ6+w@mail.gmail.com>

MD5: b24da3314480ad684e2d4bc0b9e1a8d9

>From CGI.

They have a conference call today. Invited us to join. Should I share with any of the PBS folks?

----- Forwarded message -----

From: Jamie Statter < jamie.statter@clintonglobalinitiative.org>

Date: Wed, Aug 17, 2011 at 9:16 AM

Subject: RE: Connecting Around CGI and a Potential Commitment

To: Jonathan Clinton < ionathan.clinton@gsa.gov >, "bhendricks@americanprogress.org"

<bhendricks@americanprogress.org>

Cc: Adam James <a james@americanprogress.org>

#### Hi Jon.

Thanks for your note. The sooner you can send us a draft commitment the better. It can truly be a draft at this stage, but it would be very helpful to have something in writing. In order for it to be included in our public materials and website in time for the annual meeting, we need to finalize by September 1.

I did have another related item to bring to your attention. First, today at 12pm we will be having a Buildings Action Network teleconference and we would be thrilled to have you join us. On this call, you can hear from others about their commitments and potentially workshop your idea with the group. I've pasted the dial-in and log-on information below. Do let me know if you'll be able to join.

Looking forward to continued collaboration.

All my best, **Jamie** 

Jamie Statter

CLINTON GLOBAL INITIATIVE

Tel: <u>212.710.4464</u>

From: Jonathan Clinton [mailto:jonathan.clinton@gsa.gov]
Sent: Tuesday, August 16, 2011 8:07 AM

To: Jamie Statter; bhendricks@americanprogress.org

Subject: Re: Connecting Around CGI and a Potential Commitment

Good Morning Jamie and Bracken--

Following up from Steve Leeds' office at GSA...

As Steve mentioned, we are framing this up--apologies for not making the initial deadline. What would be a reasonable extended deadline for providing something to you so that we still allow for some time to do some back and forth with you to firm it up?

Best,

Mail #17 Page #77 Jon Clinton

202-501-8610

On Fri, Aug 12, 2011 at 5:43 PM, Stephen Leeds <steve.leeds@gsa.gov> wrote: Jamie
Not going to make today
I've asked our folks where they are in tailoring a commitment and will be back to you as soon as I can next week
Steve

Sent from my iPad Stephen R. Leeds Senior Counselor To The Administrator US General Services Administration Steve.Leeds@GSA.Gov 202 501-0800

On Aug 10, 2011, at 10:50 AM, Jamie Statter < <u>jamie.statter@clintonglobalinitiative.org</u>> wrote:

> Dear Steve,

> I was excited to hear that the General Services Administration is interested in making a commitment for the 2011 CGI Annual Meeting. I am touching base to get you started on the commitment process and discuss a couple potential commitment ideas for the GSA. In a recent conversation with Bracken, he mentioned the GSA's interest in making a commitment that includes partnering with NRDC on their high performance building retrofit pilot commitment and on their building efficiency/lease commitment, as well as working with other CGI members on engaging utilities around building energy efficiency and data transparency.

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> Best,
> Jamie
> Jamie
> Jamie Statter
> CLINTON GLOBAL INITIATIVE
> Tel: 212.710.4464| Blackberry: (b) (6)
> jamie.statter@clintonglobalinitiative.org

>

> <CGI CTA form 2011.doc>

--

Jonathan Clinton

Office of the Administrator

U.S. General Services Administration

(d) <u>202-501-8610</u>

--

Jonathan Clinton
Office of the Administrator
U.S. General Services Administration
(d) 202-501-8610

Subject: Re: Fw: Connecting Around CGI and a Potential Commitment

Thu, 18 Aug 2011 14:21:23 -0400 Date:

From: Jonathan Clinton < jonathan.clinton@gsa.gov>

To: Stephen Leeds <steve.leeds@gsa.gov>

Message-ID: <CAMLre68QFDKmJBz0Xw2BGaLrcDS9t6yPJJdA\_1zxCOKv9yuyUA@mail.gmail.com>

b5bd07380bfb66f6b25569998c0100d3 MD5:

Will do. She spoke with Judi about an hour ago. Another person from their team also spoke with Eleni Reed--they're putting a press on.

On Thu, Aug 18, 2011 at 2:17 PM, Stephen Leeds <<u>steve.leeds@gsa.gov</u>> wrote:

Pls call her

From: Mugica, Yerina [mailto:<u>ymugica@nrdc.org</u>] Sent: Thursday, August 18, 2011 11:05 AM To: steve.leeds@gsa.gov < steve.leeds@gsa.gov >

Cc: Hale, Greg <ghale@nrdc.org>

Subject: FW: Connecting Around CGI and a Potential Commitment

#### Hi Steve.

I work with Greg at NRDC and while Greg is out this week, I wanted to follow up with you regarding potentially including one or more GSA tenant spaces in our high performance demonstration project. We would love to be able to include GSA as a participant in this project for the CGI commitment.

Please let me know if there is a time this week that would work to discuss briefly.

Best regards, Yerina

Yerina Mugica Associate Director, Center for Market Innovation Natural Resources Defense Council 212.727.4439 | ymugica@nrdc.org marketinnovation.org | nrdc.org

From: Jamie Statter [mailto:jamie.statter@clintonglobalinitiative.org]
Sent: Wednesday, August 10, 2011 10:50 AM

To: steve.leeds@gsa.gov

Cc: Bracken Hendricks; Hale, Greg; Moore, Michelle

Subject: Connecting Around CGI and a Potential Commitment

Dear Steve,

I was excited to hear that the General Services Administration is interested in making a commitment for the 2011 CGI Annual Meeting. I am touching base to get you started on the commitment process and discuss a couple potential commitment ideas for the GSA. In a recent conversation with Bracken, he mentioned the GSA's interest in making a commitment that includes partnering with NRDC on their high performance building retrofit pilot commitment and on their building efficiency/lease commitment, as well as working with other CGI members on engaging utilities around building energy efficiency and data transparency.

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Best,

Jamie

\_\_\_\_\_

Jamie Statter

CLINTON GLOBAL INITIATIVE

Tel: 212.710.4464 Blackberry: (b) (6) jamie.statter@clintonglobalinitiative.org

--

Jonathan Clinton
Office of the Administrator
U.S. General Services Administration
(d) 202-501-8610

Subject: Re: BBI Follow-Up - Status Update

Date: Wed, 17 Aug 2011 10:57:52 -0500

From: Jonathan Clinton < jonathan.clinton@gsa.gov>

To: james.nobil@gsa.gov

Message-ID: <37a57d8145cd3835270ee1ff4f0d18d5@mail.gmail.com>

**MD5:** 04d82aec6bcf18ffb3115205538761e9

Sounds good. Thanks Jim.

From: James Nobil [mailto:james.nobil@gsa.gov]
Sent: Wednesday, August 17, 2011 10:49 AM
To: Jonathan Clinton <jonathan.clinton@gsa.gov>

**Cc**: John Thomas < johnd.thomas@gsa.gov >; James Christopher Wisner < chris.wisner@gsa.gov >

Subject: Re: BBI Follow-Up - Status Update

Jon,

I can join at noon, but for only 30 minutes -Jim

On Wed, Aug 17, 2011 at 10:26 AM, Jonathan Clinton < ionathan.clinton@gsa.gov > wrote:

Hi Chris, John, Jim, and Frank:

Just received this last minute. CGI invited us to listen in on a call they are having at noon: topic is "Building Action Network." Would one of you be interested in/available to join?

Best,

Jon

When: Wednesday, August 17, 2011 12:00 PM-2:00 PM (GMT-05:00) Eastern Time (US &

Canada).

Where: WebEx and Conference Call

Note: The GMT offset above does not reflect daylight saving time adjustments.

\*~\*~\*~\*~\*~\*~\*

Clinton Global Initiative invites you to an online meeting using WebEx.

Meeting Number: 643 828 192 Meeting Password: cgi2011

\_\_\_\_\_

To join this meeting (Now from mobile devices!)

1. Go

to <a href="https://clintonglobalinitiative.webex.com/clintonglobalinitiative/j.php?J=643828192&PW=N">https://clintonglobalinitiative.webex.com/clintonglobalinitiative/j.php?J=643828192&PW=N</a> <a href="https://clintonglobalinitiative/j.php?J=643828192&PW=N">https://clintonglobalinitiative/j.php?J=643828192&PW=N</a>

- 2. If requested, enter your name and email address.
- 3. If a password is required, enter the meeting password: cgi2011
- 4. Click "Join".
- 5. Follow the instructions that appear on your screen.

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Audio conference information

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Call-in toll number (US/Canada):  $\pm 1-408-600-3600$ 

Global call-in

numbers: https://clintonglobalinitiative.webex.com/clintonglobalinitiative/globalcallin.php?servi

ceType=MC&ED=145184877&tollFree=0

Access code:643 828 192

http://www.webex.com

On Wed, Aug 17, 2011 at 10:12 AM, Jonathan Clinton < jonathan.clinton@gsa.gov > wrote: Thank you Jamie. Okay--we are working hard to get something soonest.

Excellent--appreciate the invite. I hope to join.

On Wed, Aug 17, 2011 at 9:16 AM, Jamie Statter < <u>jamie.statter@clintonglobalinitiative.org</u>> wrote:

Hi Jon,

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Looking forward to continued collaboration.

All my best, Jamie

Jamie Statter

CLINTON GLOBAL INITIATIVE

Tel: 212.710.4464

On Tue, Aug 16, 2011 at 5:58 PM, Eleni Reed <<u>eleni.reed@gsa.gov</u>> wrote: Jon,

The PBS team is working on this and we will have an update to share internally with you on Thursday. As discussed, we will have some questions for the BBI team as we continue to refine opportunities for commitments (for example, additional details on NRDC's proposed High Performance Demonstration Project - there are legal and procurement questions here). It would be best to get a conference call on the calendar soon. Can you set this up?

FYI - I will be taking annual leave on the following dates: 8/17, 8/22 to 8/29, and 9/2 to 9/6. PBS POCs are Larry Melton (AC, FMSP), Frank Santella (FMSP Sustainability & Smart Buildings), Chris Wisner (AC, Leasing), John Thomas (Director, Leasing Policy), and James Nobil (Leasing, Sr. Realty Specialist).

Thanks,

Eleni

On Tue, Aug 16, 2011 at 10:44 AM, Jonathan Clinton < <u>ionathan.clinton@gsa.gov</u>> wrote: Thank you Eleni--sounds like good conversation yesterday.

Steve and I wanted to get your read--what do you think is the best opportunity here, among everything laid on the table in your discussion?

My sense is that the only way to maintain engagement with CGI is to respond back in the form of a commitment. Ultimately--I think this is about leveraging an opportunity to garner increased visibility for the great work that GSA is already doing in this space and have an impact on the market through the increased visibility/awareness (demonstrating GSA's leadership in the arena). That was my rationale in sending out the commitment form yesterday. Not trying to complicate--just want to explore any and all opportunities for the potential engagement.

Some questions that came to mind in reading the recap:

## Leasing

Owner Tenant/Collaboration – Tenant Pledge:

If we were to modify the pledge to remove "the split incentive" issue (as you say, this is not a problem for GSA) can we say anything compelling in the form of a commitment? If September is premature, can we at least think in terms of putting a marker down that we believe, at a certain date, we will be able to better evaluate a concrete commitment in this space?

o For example, "GSA currently has XX leases covering XX sq feet that currently ensure energy efficiency and indoor environmental quality (IEQ) and energy conservation and IEQ measures in the build-out design process. GSA is engaging in a pilot with XX leases to ensure submetering. Based on the outcomes of this pilot, GSA will consider whether submetering can be expanded for use in all XX of its leases."

High Performance Demonstration Project:

How many leases are there where GSA pays the utility bill? How many do we expect will have opportunities to evaluate? Trying to get a sense of potential scope.

Data Transparency

Same question- howmany leases?
For new leases bullet- dowe have projections for how many we expect to obtain?

### **FMSP**

**TECH Pilot** 

What's the scope (how many)? What's the timeline?

Sustainability Requirements in Tenant Projects

How many projects?

### Data transparency

May be opportunity here for commitment. What's the timing for EUAS data to be released? What's the impact?

### **Smart Buildings**

It seems like there is an opportunity there, especially given the timing on the Fast 50 procurement coming in September.

On Mon, Aug 15, 2011 at 6:38 PM, Eleni Reed < eleni.reed@gsa.gov > wrote:

Steve - The PBS team met earlier today to continue the discussion on potential GSA commitments in support of the Better Buildings Initiative. While more work needs to be done to refine the elements listed here, the purpose of this email is to inform you of status. FMSP and Leasing are currently fleshing out the details, as outlined in the list below.

PBS Team - Please let me know if I've misstated anything here.

#### Leasing (commitments pertaining to eased assets in private sector)

Owner/tenant co aboration - Tenant P edge

There do not appear to be areas of opportunities for a GSA commitment in this area based on the fo owing:

Through its RLP process and green ease c auses, GSA addresses items 1 and 3 of the p edge (energy efficiency & IEQ measures in bui ding se ection process and in bui d out design). GSA is working on item 4 (submetering) through a pi ot project with Vornado Rea ty Trust. As was mentioned at the 7/26 meeting, the current ease structure does not create a sp it incentive, so item 2 (energy a igned ease provision) of the p edge is not app icab e. GSA is current y examining pricing po icy and opportunities for a igned incentives regarding energy use reduction, however, much work ies ahead and a pub ic commitment on this issue by September wou d be premature.

## High performance demonstration project:

GSA reviewed at a high level NRDC's proposal for a CGI commitment on the High Performance Demonstration Project.

The best opportunity for the agency in this area are leases in buildings where the Government is leasing the entire building where energy consumption is significant.

FMSP has provided a list of leases where GSA pays the utility bill. Leasing will review and determine if there are any opportunities.

Clarification on whether the project team (NRDC, CJI, JLL) bears the cost of the design service as described in NRDC's proposal is required.

Leasing is checking in with legal counsel to determine whether GSA can enter into such a demonstration project and accept design services given procurement rules.

# Data transparency:

For existing leases, GSA has energy consumption information for leased spaces where it pays utilities (this represents a very limited number of leases).

For new leases, GSA plans to collect whole building utility consumption data.

GSA also has information on base buildings that have earned the ENERGY STAR label and/or a third party green building certification.

Leasing is checking with Legal to determine if there are any issues with disclosing information on the three items above.

## FMSP (commitments pertaining to Federa buildings)

Owner/tenant co aboration - Owner P edge

As noted above, with regards to energy aligned lease provisions and submetering (items 1 and 3 of the pledge), GSA is currently examining pricing policy and opportunities for aligned incentives regarding energy use reduction, however, much work lies ahead and a public commitment on this issue by September would be premature.

With regards to item 2 (tenant work specifications that support energy efficient tenant premises), GSA is currently working on integrating sustainability requirements into tenant projects. FMSP is investigating if there are areas of opportunity here.

On sharing energy data with tenants (item 4), FMSP through its TECH (tenant electronic communications handbook) pilot will provide whole building energy information by pulling data from advanced meters.

High performance demonstration project:

FMSP is contacting Client Solutions Center for Workspace Delivery to determine if there are projects in the pipeline that may be applicable here.

Again, legal counsel is required to determine whether GSA can enter into such a demonstration project and accept design services by the NRDC project team given procurement rules.

Data transparency:

EUAS data wi soon be posted on energy.data.gov.

Information on GSA buildings with the ENERGY STAR abe and LEED certifications is available.

One of the NRDC emais suggested persistent commissioning systems as a potential area of collaboration. Suggestion was described as follows:

"There is a new class of systems that continually monitor various building data points for the purpose of identifying opportunities for greater energy efficiency. Reports suggest extremely impressive efficiency gains simply from better monitoring of the key building systems. The systems are typically comprised of software, which is tied to the existing building management system, plus analytical services. NRDC proposes to report on a small number of implementations to identify actual savings and returns. If reports are as suggested, we believe the third-party validation that NRDC can bring would help to spur adoption in the market. We would like to talk to GSA about implementing such a system in one or more buildings and allowing NRDC to report on the results."

We did not have a chance to discuss this point at today's meeting, but it sounds ike what GSA is doing as part of the Smart Bui dings Program. I wi defer to my FMSP co eagues for input on this.

-

Eleni Reed, PP, AICP, LEED AP | Chief Greening Officer
Public Buildings Service | U.S. General Services Administration | 212.264.2613

--

Jonathan Clinton
Office of the Administrator
U.S. General Services Administration
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--

James H. Nobil, Jr. SCLS

Center for Realty Policy, Office of Real Estate Acquisition Public Buildings Service, U.S. General Services Administration 1800 F Street N.W.

Washington DC 20405 Direct: (202) 208-0102 Cell: (b) (6)

**Subject:** Re: Connecting Around CGI and a Potential Commitment

**Date:** Wed, 17 Aug 2011 10:09:23 -0400

From: Jonathan Clinton < jonathan.clinton@gsa.gov>

To: Stephen Leeds <steve.leeds@gsa.gov>

Message-ID: <CAMLre6-fF+H4OtzVRHU3oGXE+tPStc3C+xTeNVHDm\_4ejkfwhQ@mail.gmail.com>

**MD5:** 61e10a58070babd2af9e8d9f3dcf7b67

Okay, I will do that. Jim Nobil. I'll let him know.

On Wed, Aug 17, 2011 at 10:06 AM, Stephen Leeds <<u>steve.leeds@gsa.gov</u>> wrote:

You should join if you can Eleni and Larry are out What about the leasing guy we met with?

Sent from my iPad Stephen R. Leeds Senior Counselor To The Administrator US General Services Administration Steve.Leeds@GSA.Gov 202 501-0800

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Jamie Statter

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Sent: Tuesday, August 16, 2011 8:07 AM

To: Jamie Statter; bhendricks@americanprogress.org

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> >------

> Jamie Statter

> CLINTON GLOBAL INITIATIVE

> Tel: 212.710.4464| Blackberry: (b) (6) > jamie.statter@clintonglobalinitiative.org

>

> < CGI CTA form 2011.doc>

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Jonathan Clinton

Office of the Administrator

U.S. General Services Administration

(d) <u>202-501-8610</u>

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**Subject:** Re: Connecting Around CGI and a Potential Commitment

**Date:** Tue, 16 Aug 2011 08:07:19 -0400

From: Jonathan Clinton < jonathan.clinton@gsa.gov>

**To:** jamie.statter@clintonglobalinitiative.org, bhendricks@americanprogress.org

Message-ID: <CAMLre69RbHxV8hdPB5zWsOVGVkZwj+zMvhyBPQH7HQVHm=ghCA@mail.gmail.com>

**MD5**: 243a03a1dbee78a303d07037f22c9b77

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Jon Clinton 202-501-8610

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Not going to make today
I've asked our folks where they are in tailoring a commitment and will be back to you as soon as I can next week
Steve

Sent from my iPad Stephen R. Leeds Senior Counselor To The Administrator

US General Services Administration Steve.Leeds@GSA.Gov

202 501-0800

On Aug 10, 2011, at 10:50 AM, Jamie Statter <<u>jamie.statter@clintonglobalinitiative.org</u>> wrote:

> Dear Steve,

>

> I was excited to hear that the General Services Administration is interested in making a commitment for the 2011 CGI Annual Meeting. I am touching base to get you started on the commitment process and discuss a couple potential commitment ideas for the GSA. In a recent conversation with Bracken, he mentioned the GSA's interest in making a commitment that includes partnering with NRDC on their high performance building retrofit pilot commitment and on their building efficiency/lease commitment, as well as working with other CGI members on engaging utilities around building energy efficiency and data transparency.

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> Moving forward, in order to be eligible for featuring at the 2011 CGI Annual Meeting coming up this September, we need you to provide a draft of your commitment by this Friday, August 12. For the first draft, if you can throw in a short description of what the GSA is targeting for a commitment - including an outline of how you would plug into those three areas, that will suffice. For Friday we just need some language that will give us something to work off of going forward and to be able to explain your efforts to others around CGI. We will have plenty of time to go back and forth between this Friday and Thursday, September 1, when all commitments must be finalized.

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> Bracken and I were also hoping to set a DC-specific utilities related commitment conversation for early next week to coordinate the various pieces. We will let you know more on that.
> Best,
> Jamie
> Jamie
> Tel: 212.710.4464 | Blackberry: (b) (6)
> jamie.statter@clintonglobalinitiative.org
> < CGI CTA form 2011.doc>

Jonathan Clinton
Office of the Administrator
U.S. General Services Administration
(d) 202-501-8610

**Subject:** Re: Connecting Around CGI and a Potential Commitment

**Date:** Wed, 17 Aug 2011 10:14:11 -0400

From: Jonathan Clinton < jonathan.clinton@gsa.gov>

To: Jamie Statter < jamie.statter@clintonglobalinitiative.org>

**Cc:** "bhendricks@americanprogress.org" <bhendricks@americanprogress.org>, Adam James

<ajames@americanprogress.org>

Message-ID: <CAMLre6-w6bDt=MzwQCpGgX=43Jt\_86MQUWnQdcL+\_H-iQNjjaQ@mail.gmail.com>

**MD5:** 5db1f2e9cd1a6d39446858b5b6c1af83

Also, I'm realizing I don't see a dial in #- below. Not sure if it just got lost in the exchange. Thanks again!

On Wed, Aug 17, 2011 at 10:12 AM, Jonathan Clinton < <u>jonathan.clinton@gsa.gov</u>> wrote: Thank you Jamie. Okay--we are working hard to get something soonest.

Excellent--appreciate the invite. I hope to join.

On Wed, Aug 17, 2011 at 9:16 AM, Jamie Statter < <u>jamie.statter@clintonglobalinitiative.org</u>> wrote:

Hi Jon,

Thanks for your note. The sooner you can send us a draft commitment the better. It can truly be a draft at this stage, but it would be very helpful to have something in writing. In order for it to be included in our public materials and website in time for the annual meeting, we need to finalize by September 1.

I did have another related item to bring to your attention. First, today at 12pm we will be having a Buildings Action Network teleconference and we would be thrilled to have you join us. On this call, you can hear from others about their commitments and potentially workshop your idea with the group. I've pasted the dial-in and log-on information below. Do let me know if you'll be able to join.

Looking forward to continued collaboration.

All my best, Jamie

Jamie Statter

CLINTON GLOBAL INITIATIVE

Tel: 212.710.4464

From: Jonathan Clinton [mailto:jonathan.clinton@gsa.gov]

**Sent:** Tuesday, August 16, 2011 8:07 AM

To: Jamie Statter; bhendricks@americanprogress.org

Subject: Re: Connecting Around CGI and a Potential Commitment

Good Morning Jamie and Bracken--

Following up from Steve Leeds' office at GSA...

As Steve mentioned, we are framing this up--apologies for not making the initial deadline. What would be a reasonable extended deadline for providing something to you so that we still allow for some time to do some back and forth with you to firm it up?

Best,

Jon Clinton

202-501-8610

On Fri, Aug 12, 2011 at 5:43 PM, Stephen Leeds <<u>steve.leeds@gsa.gov</u>> wrote: Jamie
Not going to make today
I've asked our folks where they are in tailoring a commitment and will be back to you as soon as I can next week
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Sent from my iPad Stephen R. Leeds Senior Counselor To The Administrator US General Services Administration Steve.Leeds@GSA.Gov 202 501-0800

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# > < CGI CTA form 2011.doc>

--

Jonathan Clinton

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Jonathan Clinton
Office of the Administrator
U.S. General Services Administration
(d) 202-501-8610

Folder: GSA-2016-000618\_jonathan.clinton@gsa.gov\_0

Subject: RE: Fw: Connecting Around CGI and a Potential Commitment

Date: Fri, 19 Aug 2011 11:03:07 -0400 "Mugica, Yerina" <ymugica@nrdc.org> From:

"Jonathan Clinton" < jonathan.clinton@gsa.gov> To:

Message-ID: <D10F82D06D53D54484412C238B6690C4031BB6C3@nymail4.nrdc.org>

MD5: 3a9bee4cd41d79ccf9b64a561d381e58

That's perfect. Look forward to talking with you then. Thanks.

From: Jonathan Clinton [mailto:jonathan.dinton@gsa.gov]

Sent: Friday, August 19, 2011 10:53 AM

To: Mugica, Yerina

Subject: Re: Fw: Connecting Around CGI and a Potential Commitment

Yerina--

We spoke yesterday. Would you be available for a teleconference with our GSA team @ 3PM EST. I'll set up a bridge.

Best,

Jon Clinton

From: Mugica, Yerina [mailto:<u>ymugica@nrdc.org</u>] Sent: Thursday, August 18, 2011 11:05 AM To: <u>steve.leeds@gsa.gov</u> < <u>steve.leeds@gsa.gov</u>>

Cc: Hale, Greg < ghale@nrdc.org >

Subject: FW: Connecting Around CGI and a Potential Commitment

#### Hi Steve,

I work with Greg at NRDC and while Greg is out this week, I wanted to follow up with you regarding potentially including one or more GSA tenant spaces in our high performance demonstration project. We would love to be able to include GSA as a participant in this project for the CGI commitment.

Please let me know if there is a time this week that would work to discuss briefly.

Best regards, Yerina

Yerina Mugica Associate Director, Center for Market Innovation Natural Resources Defense Council 212.727.4439 | ymugica@nrdc.org marketinnovation.org | nrdc.org

From: Jamie Statter [mailto:jamie.statter@clintonglobalinitiative.org] Sent: Wednesday, August 10, 2011 10:50 AM

To: steve.leeds@gsa.gov

Cc: Bracken Hendricks; Hale, Greg; Moore, Michelle

Subject: Connecting Around CGI and a Potential Commitment

Mail #23 Page #96 Dear Steve,

I was excited to hear that the General Services Administration is interested in making a commitment for the 2011 CGI Annual Meeting. I am touching base to get you started on the commitment process and discuss a couple potential commitment ideas for the GSA. In a recent conversation with Bracken, he mentioned the GSA's interest in making a commitment that includes partnering with NRDC on their high performance building retrofit pilot commitment and on their building efficiency/lease commitment, as well as working with other CGI members on engaging utilities around building energy efficiency and data transparency.

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Best,

Jamie

\_\_\_\_\_

Jamie Statter

CLINTON GLOBAL INITIATIVE

Tel: 212.710.4464 Blackberry: (b) (6) jamie.statter@clintonglobalinitiative.org

\_\_

Jonathan Clinton

Office of the Administrator

U.S. General Services Administration

(d) 202-501-8610

Subject: Re: BBI Follow-Up - Status Update

Date: Wed, 17 Aug 2011 11:49:42 -0400

From: James Nobil <james.nobil@gsa.gov>

**To:** Jonathan Clinton <jonathan.clinton@gsa.gov>

Cc: John Thomas < johnd.thomas@gsa.gov>, James Christopher Wisner

<chris.wisner@gsa.gov>

Message-ID: <CAN0cbNMXv3agnO=b\_3Xf=g7vMF+AX4FiKL5BBR1JqZSJVaZqtA@mail.gmail.com>

**MD5:** 6001685b813388c0ecc9561054b42d96

Jon,

I can join at noon, but for only 30 minutes -Jim

On Wed, Aug 17, 2011 at 10:26 AM, Jonathan Clinton < ionathan.clinton@gsa.gov > wrote:

Hi Chris, John, Jim, and Frank:

Just received this last minute. CGI invited us to listen in on a call they are having at noon: topic is "Building Action Network." Would one of you be interested in/available to join?

Best,

Jon

When: Wednesday, August 17, 2011 12:00 PM-2:00 PM (GMT-05:00) Eastern Time (US &

Canada).

Where: WebEx and Conference Call

Note: The GMT offset above does not reflect daylight saving time adjustments.

\*~\*~\*~\*~\*~\*~\*

Clinton Global Initiative invites you to an online meeting using WebEx.

Meeting Number: 643 828 192 Meeting Password: cgi2011

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To join this meeting (Now from mobile devices!)

1. Go

to <a href="https://clintonglobalinitiative.webex.com/clintonglobalinitiative/j.php?J=643828192&PW=N">https://clintonglobalinitiative.webex.com/clintonglobalinitiative/j.php?J=643828192&PW=N</a> <a href="https://clintonglobalinitiative.webex.com/clintonglobalinitiative/j.php?J=643828192&PW=N</a> <a href="https://clintonglobalinitiative.webex.com/clintonglobalinitiative/j.php?d=643828192&PW=N</a> <a href="https://clintonglobalinitiative.webx.com/clintonglobalinitiative.webx

- 2. If requested, enter your name and email address.
- 3. If a password is required, enter the meeting password: cgi2011
- 4. Click "Join".
- 5. Follow the instructions that appear on your screen.

\_\_\_\_\_

Audio conference information

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Call-in toll number (US/Canada): <u>+1-408-600-3600</u>

Global call-in

numbers: <a href="https://clintonglobalinitiative.webex.com/clintonglobalinitiative/globalcallin.php?serviceType=MC&ED=145184877&tollFree=0">https://clintonglobalinitiative.webex.com/clintonglobalinitiative/globalcallin.php?serviceType=MC&ED=145184877&tollFree=0</a>

Access code:643 828 192

http://www.webex.com

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Looking forward to continued collaboration.

All my best, Jamie

Jamie Statter

CLINTON GLOBAL INITIATIVE

Tel: <u>212.710.4464</u>

On Tue, Aug 16, 2011 at 5:58 PM, Eleni Reed <<u>eleni.reed@gsa.gov</u>> wrote: Jon,

The PBS team is working on this and we will have an update to share internally with you on Thursday. As discussed, we will have some questions for the BBI team as we continue to refine opportunities for commitments (for example, additional details on NRDC's proposed High Performance Demonstration Project - there are legal and procurement questions here) . It would be best to get a conference call on the calendar soon. Can you set this up?

FYI - I will be taking annual leave on the following dates: 8/17, 8/22 to 8/29, and 9/2 to 9/6. PBS POCs are Larry Melton (AC, FMSP), Frank Santella (FMSP Sustainability & Smart Buildings), Chris Wisner (AC, Leasing), John Thomas (Director, Leasing Policy), and James Nobil (Leasing, Sr. Realty Specialist).

Thanks,

Eleni

On Tue, Aug 16, 2011 at 10:44 AM, Jonathan Clinton < <u>jonathan.clinton@gsa.gov</u>> wrote:

Thank you Eleni--sounds like good conversation yesterday.

Steve and I wanted to get your read--what do you think is the best opportunity here, among everything laid on the table in your discussion?

My sense is that the only way to maintain engagement with CGI is to respond back in the form of a commitment. Ultimately--I think this is about leveraging an opportunity to garner increased visibility for the great work that GSA is already doing in this space and have an impact on the market through the increased visibility/awareness (demonstrating GSA's leadership in the arena). That was my rationale in sending out the commitment form yesterday. Not trying to complicate--just want to explore any and all opportunities for the potential engagement.

Some questions that came to mind in reading the recap:

### Leasing

Owner Tenant/Collaboration – Tenant Pledge:

olf we were to modify the pledge to remove "the split incentive" issue (as you say, this is not a problem for GSA) can we say anything compelling in the form of a commitment? If September is premature, can we at least think in terms of putting a marker down that we believe, at a certain date, we will be able to better evaluate a concrete commitment in this space?

o For example, "GSA currently has XX leases covering XX sq feet that currently ensure energy efficiency and indoor environmental quality (IEQ) and energy conservation and IEQ measures in the build-out design process. GSA is engaging in a pilot with XX leases to ensure submetering. Based on the outcomes of this pilot, GSA will consider whether submetering can be expanded for use in all XX of its leases."

## High Performance Demonstration Project:

How many leases are there where GSA pays the utility bill? How many do we expect will have opportunities to evaluate? Trying to get a sense of potential scope.

# Data Transparency

Same question- howmany leases?
For new leases bullet- dowe have projections for how many we expect to obtain?

## **FMSP**

### **TECH Pilot**

What's the scope (how many)? What's the timeline?

Sustainability Requirements in Tenant Projects

How many projects?

# Data transparency

May be opportunity here for commitment. What's the timing for EUAS data to be released? What's the impact?

# **Smart Buildings**

It seems like there is an opportunity there, especially given the timing on the Fast 50 procurement coming in September.

On Mon, Aug 15, 2011 at 6:38 PM, Eleni Reed <eleni.reed@gsa.gov> wrote:

Steve - The PBS team met earlier today to continue the discussion on potential GSA commitments in support of the Better Buildings Initiative. While more work needs to be done to refine the elements listed here, the purpose of this email is to inform you of status. FMSP and Leasing are currently fleshing out the details, as outlined in the list below.

PBS Team - Please let me know if I've misstated anything here.

### Leasing (commitments pertaining to eased assets in private sector)

Owner/tenant co aboration - Tenant P edge

There do not appear to be areas of opportunities for a GSA commitment in this area based on the fo owing:

Through its RLP process and green ease c auses, GSA addresses items 1 and 3 of the p edge (energy efficiency & IEQ measures in bui ding se ection process and in bui d out design). GSA is working on item 4 (submetering) through a pi ot project with Vornado Rea ty Trust. As was mentioned at the 7/26 meeting, the current ease structure does not create a sp it incentive, so item 2 (energy a igned ease provision) of the p edge is not app icab e. GSA is current y examining pricing po icy and opportunities for a igned incentives regarding energy use reduction, however, much work ies ahead and a pub ic commitment on this issue by September wou d be premature.

#### High performance demonstration project:

GSA reviewed at a high level NRDC's proposal for a CGI commitment on the High Performance Demonstration Project.

The best opportunity for the agency in this area are leases in buildings where the Government is leasing the entire building where energy consumption is significant.

FMSP has provided a list of leases where GSA pays the utility bill. Leasing will review and determine if there are any opportunities.

Clarification on whether the project team (NRDC, CJI, JLL) bears the cost of the design service as described in NRDC's proposal is required.

Leasing is checking in with legal counsel to determine whether GSA can enter into such a demonstration project and accept design services given procurement rules.

## Data transparency:

For existing leases, GSA has energy consumption information for leased spaces where it pays utilities (this represents a very limited number of leases).

For new leases, GSA plans to collect whole building utility consumption data.

GSA also has information on base buildings that have earned the ENERGY STAR label and/or a third party green building certification.

Leasing is checking with Legal to determine if there are any issues with disclosing information on the three items above.

### FMSP (commitments pertaining to Federa bui dings)

Owner/tenant co aboration - Owner P edge

As noted above, with regards to energy aligned lease provisions and submetering (items 1 and 3 of the pledge), GSA is currently examining pricing policy and opportunities for aligned incentives regarding energy use reduction, however, much work lies ahead and a public commitment on this issue by September would be premature.

With regards to item 2 (tenant work specifications that support energy efficient tenant premises), GSA is currently working on integrating sustainability requirements into tenant projects. FMSP is investigating if there are areas of opportunity here.

On sharing energy data with tenants (item 4), FMSP through its TECH (tenant electronic communications handbook) pilot will provide whole building energy information by pulling data from advanced meters.

High performance demonstration project:

FMSP is contacting Client Solutions Center for Workspace Delivery to determine if there are projects in the pipeline that may be applicable here.

Again, legal counsel is required to determine whether GSA can enter into such a demonstration project and accept design services by the NRDC project team given procurement rules.

Data transparency:

EUAS data wi soon be posted on energy.data.gov.

Information on GSA buildings with the ENERGY STAR abe and LEED certifications is

One of the NRDC emails suggested persistent commissioning systems as a potential area of co aboration. Suggestion was described as fo ows:

There is a new class of systems that continually monitor various building data points for the purpose of identifying opportunities for greater energy efficiency. Reports suggest extremely impressive efficiency gains simply from better monitoring of the key building systems. The systems are typically comprised of software, which is tied to the existing building management system, plus analytical services. NRDC proposes to report on a small number of implementations to identify actual savings and returns. If reports are as suggested, we believe the third-party validation that NRDC can bring would help to spur adoption in the market. We would like to talk to GSA about implementing such a system in one or more buildings and allowing NRDC to report on the results."

We did not have a chance to discuss this point at today's meeting, but it sounds like what GSA is doing as part of the Smart Bui dings Program. I wi defer to my FMSP co eagues for input on this.

Eleni Reed, PP, AICP, LEED AP | Chief Greening Officer Public Buildings Service | U.S. General Services Administration | 212.264.2613

Jonathan Clinton Office of the Administrator U.S. General Services Administration (d) 202-501-8610

Eleni Reed, PP, AICP, LEED AP | Chief Greening Officer Public Buildings Service | U.S. General Services Administration | 212.264.2613

Jonathan Clinton Office of the Administrator U.S. General Services Administration (d) <u>202-501-8610</u>

James H. Nobil, Jr. SCLS Center for Realty Policy, Office of Real Estate Acquisition Public Buildings Service, U.S. General Services Administration 1800 F Street N.W. Washington DC 20405

Direct: (202) 208-0102 Cell: **(b) (6)** 

Mail #24

Page #12

Folder: GSA-2016-000618\_jonathan.clinton@gsa.gov\_0

**Subject:** Re: Fw: Connecting Around CGI and a Potential Commitment

**Date:** Fri, 19 Aug 2011 11:23:35 -0500

From: Jonathan Clinton < jonathan.clinton@gsa.gov>

To: ymugica@nrdc.org

Message-ID: <497be10c44e37b7cbc5d021983fd23ef@mail.gmail.com>

**MD5:** 1bce637b7d41b168d3067fdff0314fe2

Great. Talk to you then.

From: Mugica, Yerina [mailto:<u>ymugica@nrdc.org</u>]

**Sent**: Friday, August 19, 2011 10:03 AM

To: Jonathan Clinton < jonathan.clinton@gsa.gov>

Subject: RE: Fw: Connecting Around CGI and a Potential Commitment

That's perfect. Look forward to talking with you then. Thanks.

From: Jonathan Clinton [mailto:jonathan.clinton@gsa.gov]

**Sent:** Friday, August 19, 2011 10:53 AM

To: Mugica, Yerina

Subject: Re: Fw: Connecting Around CGI and a Potential Commitment

Yerina---

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Best,

Jon Clinton

From: Mugica, Yerina [mailto:<u>ymugica@nrdc.org</u>] Sent: Thursday, August 18, 2011 11:05 AM To: <u>steve.leeds@gsa.gov</u> <<u>steve.leeds@gsa.gov</u>>

Cc: Hale, Greg < ghale@nrdc.org >

Subject: FW: Connecting Around CGI and a Potential Commitment

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Best regards, Yerina

Yerina Mugica
Associate Director, Center for Market Innovation
Natural Resources Defense Council
212.727.4439 | ymugica@nrdc.org
marketinnovation.org | nrdc.org

From: Jamie Statter [mailto:jamie.statter@clintonglobalinitiative.org] Sent: Wednesday, August 10, 2011 10:50 AM

To: steve.leeds@gsa.gov

Cc: Bracken Hendricks; Hale, Greg; Moore, Michelle

Subject: Connecting Around CGI and a Potential Commitment

Dear Steve,

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Best,

Jamie

Jamie Statter

CLINTON GLOBAL INITIATIVE

Tel: 212.710.4464 Blackberry: (b) (6) jamie.statter@clintonglobalinitiative.org

Jonathan Clinton

Office of the Administrator

U.S. General Services Administration

(d) 202-501-8610

Mail #25 Page #104 **Subject:** Fwd: green buildings stakeholders **Date:** Wed, 19 Oct 2011 12:28:15 -0400

From: "Jonathan Clinton (A)" < jonathan.clinton@gsa.gov>

**To:** Jack Shapiro < jack.shapiro@gsa.gov>

Message-ID: <CAMLre688fLTNk2n6d3pEh+xbf7uYZicG2XPLOcA5RQpbUStY4A@mail.gmail.com>

MD5: 0b3eb9d32ccaa29d15cbd1995f7b9762
Attachments: Green Building Call Invite Additions.xlsx **9** 

Contacts per Steve and David.

----- Forwarded message ------

From: **Stephen Leeds** <<u>steve.leeds@gsa.gov</u>>
Date: Wed, Oct 19, 2011 at 11:55 AM
Subject: Re: green buildings stakeholders

To: jonathan.clinton@gsa.gov

Is NRDC and CAP person we talked with on as well?

From: Jonathan Clinton (A) [mailto:jonathan.clinton@gsa.gov]

Sent: Wednesday, October 19, 2011 10:46 AM
To: Stephen Leeds (AE) <<u>steve.leeds@gsa.gov</u>>
Cc: David Ehrenwerth <<u>david.ehrenwerth@gsa.gov</u>>

Subject: Re: green buildings stakeholders

Got it.

Yes, Michelle Moore has been included. There is a Clinton Foundation rep that will be present in Chicago for the event. I'll add Nick and CEO of Southface.

David--if there is any person in particular from Clinton or otherwise you'd like included, please let me know and I'll pass on to Jack.

On Wed, Oct 19, 2011 at 11:30 AM, Stephen Leeds (AE) <<u>steve.leeds@gsa.gov</u>> wrote:

Yes-I'll get them put on list if not already there

Jon-pls talk to Jack and see if they are. If not, pls give him info. Also add Nick Sinai and pls get the CEO of Southface in Atl, Dennis something, from Meredith Lilly in R4.

Thx

Sent from my iPad Stephen R. Leeds Senior Counselor To The Administrator US General Services Administration Steve.Leeds@GSA.Gov 202 501-0800

On Oct 18, 2011, at 9:26 PM, David Ehrenwerth < david.ehrenwerth@gsa.gov > wrote:

Steve, Would this be of interest to Michelle Moore ? Perhaps the Clinton Foundation too. David

From: Jack Shapiro [mailto:jack.shapiro@gsa.gov]

Sent: Tuesday, October 18, 2011 05:23 PM

**To**: Kinga Porst < kinga.porst@gsa.gov >; Kevin Kampschroer < kevin.kampschroer@gsa.gov >; Eleni Reed < leni.reed@gsa.gov >; Steve Leeds < steve.leeds@gsa.gov >; Samir Randolph < samir.randolph@gsa.gov >; Robert Zarnetske < robert.zarnetske@gsa.gov >; Gita Stulberg < gita.stulberg@gsa.gov >; Denise Pease

<<u>denise.pease@gsa.gov</u>>; David Ehrenwerth <<u>david.ehrenwerth@gsa.gov</u>>; Kenneth Starr
<<u>kenneth.starr@gsa.gov</u>>; Shyam Reddy <<u>shyam.reddy@gsa.gov</u>>; Meredith Lilly <<u>meredith.lilly@gsa.gov</u>>;
LaDarius Curtis <<u>ladarius.curtis@gsa.gov</u>>; Ann Kalayil <<u>ann.kalayil@gsa.gov</u>>; Jason Klumb
<<u>jason.klumb@gsa.gov</u>>; Trista Allen <<u>trista.allen@gsa.gov</u>>; JD Salinas <<u>jd.salinas@gsa.gov</u>>; Susan Damour
<<u>sue.damour@gsa.gov</u>>; Vannarith Tamom Jr. <<u>vannarith.tamom@gsa.gov</u>>; Ruth Cox <<u>ruth.cox@gsa.gov</u>>;
Chelsea Turnbull <<u>chelsea.turnbull@gsa.gov</u>>; George Northcroft <<u>george.northcroft@gsa.gov</u>>; Jonathan Clinton
<<u>jonathan.clinton@gsa.gov</u>>

Subject: green buildings stakeholders

Α,

On Thursday, the Administrator will be making a Green Building announcement during a roundtable in Chicago. Administrator Johnson will announce a new challenge for green building retrofits using Energy Service Performance Contracts (ESPCs). In this challenge, companies that provide ESPC services will compete to provide the best retrofit plans for a selection of federal buildings across the country, helping us move towards our goals of net-zero buildings by 2030.

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Thanks a, and pease et me know if you have any questions.

Jack

Jack Shapiro
Director of Pub ic Engagement
U.S. Genera Services Administration
jack.shapiro@gsa.gov
(202) 357-9607

<Green Building Call Invite Additions.xlsx>

Jonathan Clinton
Office of the Administrator
U.S. General Services Administration
(d) 202-501-8610

--

Jonathan Clinton
Office of the Administrator
U.S. General Services Administration
(d) 202-501-8610

**Subject:** Fwd: Connecting Around CGI and a Potential Commitment

**Date:** Thu, 18 Aug 2011 10:55:45 -0400

From: Jonathan Clinton <jonathan.clinton@gsa.gov>
To: Christopher Hosein <christopher.hosein@gsa.gov>

Message-ID: <CAMLre6-HqiifYmdmC9sibzHmm0k5kHJ3DuRBPr8FADZ2fPaMyg@mail.gmail.com>

**MD5**: 6dd0109987bc9f68336d0bd7034ae775

Attachments: PBS Discussion.docx 9; CGI 2011 - HPDP Commitment v2.docx 9

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From: **Stephen Leeds** < <u>steve.leeds@gsa.gov</u>>

Date: Fri, Aug 12, 2011 at 5:43 PM

Subject: Re: Connecting Around CGI and a Potential Commitment To: Jamie Statter < jamie.statter@clintonglobalinitiative.org >

Cc: Bracken Hendricks < <a href="mailto:brackenhendricks@gmail.com">brackenhendricks@gmail.com</a>, "Hale, Greg" < <a href="mailto:ghale@nrdc.org">ghale@nrdc.org</a>, "Moore, Michelle" < <a href="mailto:moore@ceq.eop.gov">Michael</a> (Sinton < <a href="mailto:jonathan.clinton@gsa.gov">jonathan.clinton@gsa.gov</a>, Michael

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Sent from my iPad Stephen R. Leeds Senior Counselor To The Administrator US General Services Administration Steve.Leeds@GSA.Gov 202 501-0800

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> Best,
> Jamie
> Jamie
> Jamie Statter
> CLINTON GLOBAL INITIATIVE
> Tel: 212.710.4464| Blackberry: (b) (6)
> jamie.statter@clintonglobalinitiative.org
> < CGI CTA form 2011.doc>

Jonathan Clinton
Office of the Administrator
U.S. General Services Administration
(d) 202-501-8610

Folder: GSA-2016-000618\_vfe.3628.michael.robertson@gsa.gov\_0

**Subject:** Re: green buildings stakeholders **Date:** Wed, 19 Oct 2011 16:38:02 -0400

From: "David Ehrenwerth (3A)" <david.ehrenwerth@gsa.gov>
To: "Jonathan Clinton (A)" <jonathan.clinton@gsa.gov>

**Cc:** Stephen Leeds <steve.leeds@gsa.gov>

Message-ID: <CAHM4SJGawcD\_EJN6qwi=LeE+vJmMmZP+jHS14f9cq-P1UoTR\_A@mail.gmail.com>

**MD5:** c39101705eef1af7dbf752b40a94b1e3

I suggest inviting the two folks at the Clinton Foundation with whom I have dealt:

Arah Schuur

arah.schuur@clintonfoundation.org

Lousia Plotnick

Iplotnick@clintonfoundation.org

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Thx

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Mail #28 Page #109

<kenneth.starr@gsa.gov>; Shyam Reddy <shyam.reddy@gsa.gov>; Meredith Lilly <meredith.lilly@gsa.gov>;
LaDarius Curtis <ladarius.curtis@gsa.gov>; Ann Kalayil <ann.kalayil@gsa.gov>; Jason Klumb
<jason.klumb@gsa.gov>; Trista Allen <trista.allen@gsa.gov>; JD Salinas <jd.salinas@gsa.gov>; Susan Damour
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Jonathan Clinton
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U.S. General Services Administration
(d) 202-501-8610

Mail #28 Page #110

Folder: GSA-2016-000618\_vfe.3628.michael.robertson@gsa.gov\_0

**Subject:** Re: Connecting Around CGI and a Potential Commitment

**Date:** Thu, 18 Aug 2011 11:05:17 -0400

From: Michael Robertson <michael.robertson@gsa.gov>

To: Stephen Leeds <steve.leeds@gsa.gov>

Message-ID: <CAG5qKZU+rgUgjQi38uOGJr29eLg8sHMr60TEaL0MX0mPFt\_Mig@mail.gmail.com>

**MD5**: 8b2912e6bb8a4d76b9d632a014a0e086

PBS meeting still happening?

----- Forwarded message ------

From: Jonathan Clinton < jonathan.clinton@gsa.gov >

Date: Thu, Aug 18, 2011 at 10:55 AM

Subject: Fwd: Connecting Around CGI and a Potential Commitment

To: Christopher Hosein < <a href="mailto:christopher.hosein@gsa.gov">christopher.hosein@gsa.gov</a>>

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Mail #29 Page #111

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(d) 202-501-8610

> <CGI CTA form 2011.doc>

Mail #29 Page #112

Folder: GSA-2016-000618\_vfe.3628.michael.robertson@gsa.gov\_0

**Subject:** Fwd: Connecting Around CGI and a Potential Commitment

**Date:** Thu, 18 Aug 2011 11:00:21 -0400

From: Christopher Hosein <christopher.hosein@gsa.gov>
To: Michael Robertson <michael.robertson@gsa.gov>

Message-ID: <CAOxFN227B4b9qaUMJLaaqCmfWdh+ngsvMZ74WgWsQCGY8LdoKQ@mail.gmail.com>

**MD5**: 04909234ff9d0f9f2941812f74e7b5ef

Attachments: PBS Discussion.docx 9; CGI 2011 - HPDP Commitment v2.docx 9

Danny HoseinSpecial Assistant to the Chief of Staff General Services Administration

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Mail #30 Page #113

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> Jamie
> Jamie Statter
> CLINTON GLOBAL INITIATIVE
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> jamie.statter@clintonglobalinitiative.org
> < CGI CTA form 2011.doc>

--

Jonathan Clinton
Office of the Administrator
U.S. General Services Administration
(d) 202-501-8610

Mail #30 Page #114

**Subject:** Re: Connecting Around CGI and a Potential Commitment

Date: Thu, 18 Aug 2011 18:17:17 -0500
From: Stephen Leeds < steve.leeds@gsa.gov>

To: Michael Robertson <michael.robertson@gsa.gov>
Message-ID: <-6093328170242185346@unknownmsgid>
MD5: 3ef8278d431510cbdc799f106a9fb533

YesThought we'd see PBS thinking not for CGI timeframe but to move ball forward

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Mail #31 Page #115

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>

> <CGI CTA form 2011.doc>

Jonathan Clinton
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(d) 202-501-8610

Mail #31 Page #116

Folder: GSA-2016-000618\_vfe.4814.steve.leeds@gsa.gov\_0

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Message-ID: <CAHM4SJGawcD\_EJN6qwi=LeE+vJmMmZP+jHS14f9cq-P1UoTR\_A@mail.gmail.com>

**MD5**: 20b2281db865aa8e9bf9f7f60a6c651e

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Mail #32 Page #117

<kenneth.starr@gsa.gov>; Shyam Reddy <shyam.reddy@gsa.gov>; Meredith Lilly <meredith.lilly@gsa.gov>;
LaDarius Curtis <ladarius.curtis@gsa.gov>; Ann Kalayil <ann.kalayil@gsa.gov>; Jason Klumb
<jason.klumb@gsa.gov>; Trista Allen <trista.allen@gsa.gov>; JD Salinas <jd.salinas@gsa.gov>; Susan Damour
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Chelsea Turnbull <chelsea.turnbull@gsa.gov>; George Northcroft <george.northcroft@gsa.gov>; Jonathan Clinton
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**Subject**: green buildings stakeholders

Α,

On Thursday, the Administrator will be making a Green Building announcement during a roundtable in Chicago. Administrator Johnson will announce a new challenge for green building retrofits using Energy Service Performance Contracts (ESPCs). In this challenge, companies that provide ESPC services will compete to provide the best retrofit plans for a selection of federal buildings across the country, helping us move towards our goals of net-zero buildings by 2030.

We wi be hosting a stakeho der ca Thursday at 1:30pm CDT for stakeho ders across the country to earn more about this cha enge direct y from the Administrator and staff from the Office of Federa High Performance Green Bui dings. If you have stakeho ders or contacts that are interested in this topic area, p ease enter their information in the attached spreadsheet and return it to me no ater than 5pm ET tomorrow. I wi send the invite short y afterwards.

Thanks a, and pease et me know if you have any questions.

Jack

Jack Shapiro
Director of Pub ic Engagement
U.S. Genera Services Administration
jack.shapiro@gsa.gov
(202) 357-9607

<Green Building Call Invite Additions.xlsx>

Jonathan Clinton
Office of the Administrator
U.S. General Services Administration
(d) 202-501-8610

Mail #32 Page #118

**Subject:** Re: Connecting Around CGI and a Potential Commitment

Date: Thu, 18 Aug 2011 18:17:17 -0500
From: Stephen Leeds < steve.leeds@gsa.gov>

To: Michael Robertson <michael.robertson@gsa.gov>
Message-ID: <-6093328170242185346@unknownmsgid>
MD5: 34856f0b5201d1909afc06830da192b1

YesThought we'd see PBS thinking not for CGI timeframe but to move ball forward

Sent from my iPad Stephen R. Leeds Senior Counselor To The Administrator US General Services Administration Steve.Leeds@GSA.Gov 202 501-0800

On Aug 18, 2011, at 10:05 AM, Michael Robertson < michael.robertson@gsa.gov > wrote:

----- Forwarded message ------

PBS meeting still happening?

From: Jonathan Clinton < jonathan.clinton@gsa.gov >

Date: Thu, Aug 18, 2011 at 10:55 AM

Subject: Fwd: Connecting Around CGI and a Potential Commitment

To: Christopher Hosein < <a href="mailto:christopher.hosein@gsa.gov">christopher.hosein@gsa.gov</a>>

Danny--

Steve Leeds is holding an internal meeting with some PBS folks tomorrow to discuss their findings on whether/what the opportunities are to partner with the Clinton Global Initiative. Michael was on the below email chain. Steve has been working the issue with PBS. Can you see if Michael is interested in/available to join? Mtg is 10am to 11am in A-Suite. If not, I can be sure to share the debrief.

All the documentation on this is included in the attached.

Jon

----- Forwarded message -----

From: **Stephen Leeds** < <u>steve.leeds@gsa.gov</u>>

Date: Fri, Aug 12, 2011 at 5:43 PM

Subject: Re: Connecting Around CGI and a Potential Commitment To: Jamie Statter < jamie.statter@clintonglobalinitiative.org >

Robertson < michael.robertson@gsa.gov >

Jamie

Not going to make today

I've asked our folks where they are in tailoring a commitment and will

Mail #33 Page #119

be back to you as soon as I can next week Steve

Sent from my iPad Stephen R. Leeds Senior Counselor To The Administrator US General Services Administration Steve.Leeds@GSA.Gov 202 501-0800

On Aug 10, 2011, at 10:50 AM, Jamie Statter <<u>iamie.statter@clintonglobalinitiative.org</u>> wrote:

> Dear Steve,

>

- > I was excited to hear that the General Services Administration is interested in making a commitment for the 2011 CGI Annual Meeting. I am touching base to get you started on the commitment process and discuss a couple potential commitment ideas for the GSA. In a recent conversation with Bracken, he mentioned the GSA's interest in making a commitment that includes partnering with NRDC on their high performance building retrofit pilot commitment and on their building efficiency/lease commitment, as well as working with other CGI members on engaging utilities around building energy efficiency and data transparency.
- > Moving forward, in order to be eligible for featuring at the 2011 CGI Annual Meeting coming up this September, we need you to provide a draft of your commitment by this Friday, August 12. For the first draft, if you can throw in a short description of what the GSA is targeting for a commitment including an outline of how you would plug into those three areas, that will suffice. For Friday we just need some language that will give us something to work off of going forward and to be able to explain your efforts to others around CGI. We will have plenty of time to go back and forth between this Friday and Thursday, September 1, when all commitments must be finalized.
- > Please feel free to contact me if you have any questions regarding the commitment process, what should be included in this first draft, or about the deadlines. I am excited to work with you developing this commitment and look forward to hearing from you.
- > Bracken and I were also hoping to set a DC-specific utilities related commitment conversation for early next week to coordinate the various pieces. We will let you know more on that.

> Best,
> Jamie
> Jamie
> 
> Jamie 
> 
> Tel: 212.710.4464 | Blackberry: (b) (6)
> jamie.statter@clintonglobalinitiative.org

Jonathan Clinton
Office of the Administrator
U.S. General Services Administration
(d) 202-501-8610

> <CGI CTA form 2011.doc>

Mail #33 Page #120

Folder: GSA-2016-000618\_vfe.4814.steve.leeds@gsa.gov\_0

**Subject:** Re: Connecting Around CGI and a Potential Commitment

**Date:** Thu, 18 Aug 2011 11:05:17 -0400

From: Michael Robertson <michael.robertson@gsa.gov>

To: Stephen Leeds <steve.leeds@gsa.gov>

Message-ID: <CAG5qKZU+rgUgjQi38uOGJr29eLg8sHMr60TEaL0MX0mPFt\_Mig@mail.gmail.com>

**MD5**: 05080f77d1622607361959e40e554cdb

PBS meeting still happening?

----- Forwarded message ------

From: Jonathan Clinton < jonathan.clinton@gsa.gov >

Date: Thu, Aug 18, 2011 at 10:55 AM

Subject: Fwd: Connecting Around CGI and a Potential Commitment

To: Christopher Hosein < <a href="mailto:christopher.hosein@gsa.gov">christopher.hosein@gsa.gov</a>>

Danny--

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Jon

----- Forwarded message -----

From: **Stephen Leeds** < <u>steve.leeds@gsa.gov</u>>

Date: Fri, Aug 12, 2011 at 5:43 PM

Subject: Re: Connecting Around CGI and a Potential Commitment To: Jamie Statter < jamie.statter@clintonglobalinitiative.org >

Cc: Bracken Hendricks < <a href="mailto:brackenhendricks@gmail.com">brackenhendricks@gmail.com</a>, "Hale, Greg" < <a href="mailto:ghale@nrdc.org">ghale@nrdc.org</a>, "Moore, Michelle" < <a href="mailto:moore@ceq.eop.gov">Michael</a> Moore@ceq.eop.gov</a>, Jon Clinton < <a href="mailto:jonathan.clinton@gsa.gov">jonathan.clinton@gsa.gov</a>, Michael

Robertson < michael.robertson@gsa.gov >

Jamie

Not going to make today I've asked our folks where they are in tailoring a commitment and will be back to you as soon as I can next week Steve

Sent from my iPad Stephen R. Leeds Senior Counselor To The Administrator US General Services Administration Steve.Leeds@GSA.Gov 202 501-0800

On Aug 10, 2011, at 10:50 AM, Jamie Statter <\i amie.statter@clintonglobalinitiative.org> wrote:

Mail #34 Page #121

> Dear Steve,

> I was excited to hear that the General Services Administration is interested in making a commitment for the 2011 CGI Annual Meeting. I am touching base to get you started on the commitment process and discuss a couple potential commitment ideas for the GSA. In a recent conversation with Bracken, he mentioned the GSA's interest in making a commitment that includes partnering with NRDC on their high performance building retrofit pilot commitment and on their building efficiency/lease commitment, as well as working with other CGI members on engaging utilities around building energy efficiency and data transparency.

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\_\_

Jonathan Clinton
Office of the Administrator
U.S. General Services Administration
(d) 202-501-8610

> <CGI CTA form 2011.doc>

Mail #34 Page #122

**Subject:** Re: Connecting Around CGI and a Potential Commitment

**Date:** Wed, 17 Aug 2011 10:09:23 -0400

From: Jonathan Clinton < jonathan.clinton@gsa.gov>

To: Stephen Leeds <steve.leeds@gsa.gov>

Message-ID: <CAMLre6-fF+H4OtzVRHU3oGXE+tPStc3C+xTeNVHDm\_4ejkfwhQ@mail.gmail.com>

**MD5**: 6f897dd7b0629b0494f0dff99d9d6866

Okay, I will do that. Jim Nobil. I'll let him know.

On Wed, Aug 17, 2011 at 10:06 AM, Stephen Leeds <<u>steve.leeds@gsa.gov</u>> wrote:

You should join if you can Eleni and Larry are out What about the leasing guy we met with?

Sent from my iPad Stephen R. Leeds Senior Counselor To The Administrator US General Services Administration Steve.Leeds@GSA.Gov 202 501-0800

On Aug 17, 2011, at 9:25 AM, Jonathan Clinton < <u>jonathan.clinton@gsa.gov</u>> wrote:

From CGI.

They have a conference call today. Invited us to join. Should I share with any of the PBS folks?

----- Forwarded message -----

From: Jamie Statter < jamie.statter@clintonglobalinitiative.org >

Date: Wed, Aug 17, 2011 at 9:16 AM

Subject: RE: Connecting Around CGI and a Potential Commitment

To: Jonathan Clinton < jonathan.clinton@gsa.gov >, "bhendricks@americanprogress.org"

<bhendricks@americanprogress.org>

Cc: Adam James <a james@americanprogress.org>

Hi Jon,

Thanks for your note. The sooner you can send us a draft commitment the better. It can truly be a draft at this stage, but it would be very helpful to have something in writing. In order for it to be included in our public materials and website in time for the annual meeting, we need to finalize by September 1.

I did have another related item to bring to your attention. First, today at 12pm we will be having a Buildings Action Network teleconference and we would be thrilled to have you join us. On this call, you can hear from others about their commitments and potentially workshop your idea with the group. I've pasted the dial-in and log-on information below. Do let me know if you'll be able to join.

Looking forward to continued collaboration.

All my best, Jamie

Jamie Statter

CLINTON GLOBAL INITIATIVE

Tel: <u>212.710.4464</u>

From: Jonathan Clinton [mailto:jonathan.clinton@gsa.gov]

Mail #35 Page #123

**Sent:** Tuesday, August 16, 2011 8:07 AM

To: Jamie Statter; <a href="mailto:bhendricks@americanprogress.org">bhendricks@americanprogress.org</a>

Subject: Re: Connecting Around CGI and a Potential Commitment

Good Morning Jamie and Bracken--

Following up from Steve Leeds' office at GSA...

As Steve mentioned, we are framing this up--apologies for not making the initial deadline. What would be a reasonable extended deadline for providing something to you so that we still allow for some time to do some back and forth with you to firm it up?

Best,

Jon Clinton

202-501-8610

On Fri, Aug 12, 2011 at 5:43 PM, Stephen Leeds <steve.leeds@gsa.gov> wrote: Jamie
Not going to make today
I've asked our folks where they are in tailoring a commitment and will be back to you as soon as I can next week
Steve

Sent from my iPad Stephen R. Leeds Senior Counselor To The Administrator US General Services Administration Steve.Leeds@GSA.Gov 202 501-0800

On Aug 10, 2011, at 10:50 AM, Jamie Statter <jamie.statter@clintonglobalinitiative.org> wrote:

> Dear Steve,

>

> I was excited to hear that the General Services Administration is interested in making a commitment for the 2011 CGI Annual Meeting. I am touching base to get you started on the commitment process and discuss a couple potential commitment ideas for the GSA. In a recent conversation with Bracken, he mentioned the GSA's interest in making a commitment that includes partnering with NRDC on their high performance building retrofit pilot commitment and on their building efficiency/lease commitment, as well as working with other CGI members on engaging utilities around building energy efficiency and data transparency.

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Mail #35 Page #124

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> Bracken and I were also hoping to set a DC-specific utilities related commitment conversation for early next week to coordinate the various pieces. We will let you know more on that.

> > Best,

> > Jamie

> >

> .....

> Jamie Statter

> CLINTON GLOBAL INITIATIVE

> Tel: 212.710.4464| Blackberry: (b) (6) > jamie.statter@clintonglobalinitiative.org

>

> < CGI CTA form 2011.doc>

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Jonathan Clinton

Office of the Administrator

U.S. General Services Administration

(d) <u>202-501-8610</u>

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Mail #35 Page #125

Folder: GSA-2016-000618\_vfe.958.christopher.hosein@gsa.gov\_0

**Subject:** Fwd: Connecting Around CGI and a Potential Commitment

**Date:** Thu, 18 Aug 2011 11:00:21 -0400

From: Christopher Hosein <christopher.hosein@gsa.gov>
To: Michael Robertson <michael.robertson@gsa.gov>

Message-ID: <CAOxFN227B4b9qaUMJLaaqCmfWdh+ngsvMZ74WgWsQCGY8LdoKQ@mail.gmail.com>

**MD5**: 0870ec828199e76416f0afdb0dd81bf4

Attachments: PBS Discussion.docx 9; CGI 2011 - HPDP Commitment v2.docx 9

Danny HoseinSpecial Assistant to the Chief of Staff General Services Administration

----- Forwarded message ------

From: Jonathan Clinton < jonathan.clinton@gsa.gov >

Date: Thu, Aug 18, 2011 at 10:55 AM

Subject: Fwd: Connecting Around CGI and a Potential Commitment

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Subject: Re: Connecting Around CGI and a Potential Commitment To: Jamie Statter < jamie.statter@clintonglobalinitiative.org >

Robertson < michael.robertson@gsa.gov >

Jamie

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Sent from my iPad Stephen R. Leeds Senior Counselor To The Administrator US General Services Administration Steve.Leeds@GSA.Gov 202 501-0800

Mail #36 Page #126

On Aug 10, 2011, at 10:50 AM, Jamie Statter <<u>iamie.statter@clintonglobalinitiative.org</u>> wrote:

> Dear Steve,

>

> I was excited to hear that the General Services Administration is interested in making a commitment for the 2011 CGI Annual Meeting. I am touching base to get you started on the commitment process and discuss a couple potential commitment ideas for the GSA. In a recent conversation with Bracken, he mentioned the GSA's interest in making a commitment that includes partnering with NRDC on their high performance building retrofit pilot commitment and on their building efficiency/lease commitment, as well as working with other CGI members on engaging utilities around building energy efficiency and data transparency.

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> Jamie
> Jamie Statter
> CLINTON GLOBAL INITIATIVE
> Tel: 212.710.4464 | Blackberry: (b) (6)
> jamie.statter@clintonglobalinitiative.org
>

Jonathan Clinton
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> <CGI CTA form 2011.doc>

Mail #36 Page #127